

IDAHO  
CALIFORNIA  
MARYLAND  
Missoula  
Granite  
Ravalli  
Powell

# Flathead

## Who Gets the Work?

National Forest Contracting in the Southwestern  
Crown of the Continent

*Chelsea McIver, Bureau of Business and Economic Research*

A word cloud graphic featuring several place names and state names. The largest word is 'Flathead' in a dark green, bold font. Below it, 'Missoula' is written in a dark brown, bold font. Other words include 'Clark' in a light green font, 'Lewis' in a dark brown font, and 'OREGON' in a dark green font. Smaller words include 'CALIFORNIA', 'Powell', 'Jefferson', 'Yellowstone', 'WASHINGTON', 'Gallatin', 'Lake Mineral', 'Lincoln UTAH', 'Granite', 'Ravalli', and 'IDAHO'.

# Who Gets the Work?

National Forest Contracting in the Southwestern  
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# Significance to the FLRA

The purpose of this title is to encourage the collaborative, science-based ecosystem restoration of priority forest landscapes through a process that--

- (1) encourages ecological, *economic, and social sustainability*;

A collaborative forest landscape restoration proposal shall--

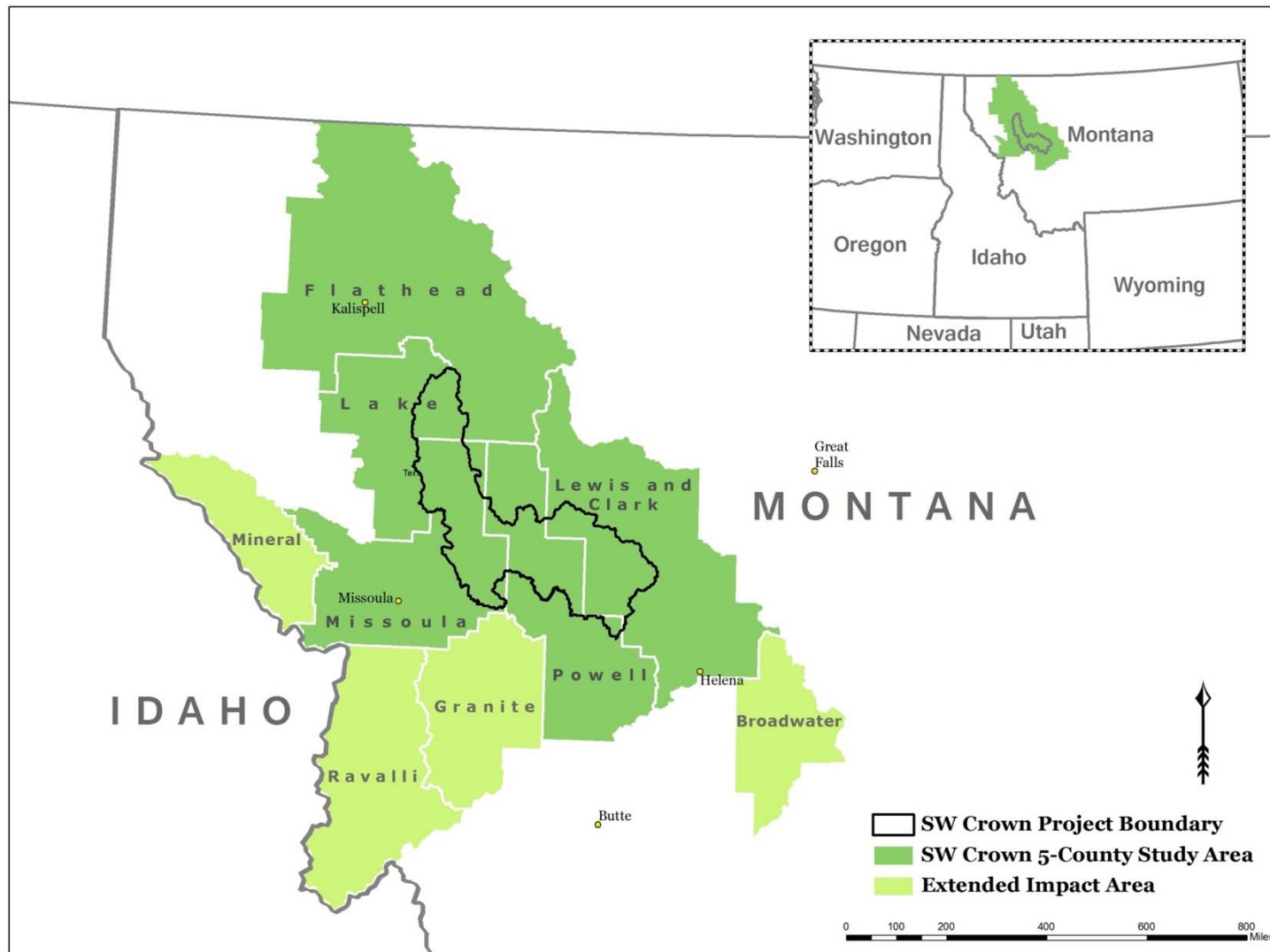
- benefit *local economies* by providing *local employment* or training opportunities through *contracts, grants, or agreements* for restoration planning, design, implementation, or monitoring

SW Crown Collaborative proposal: “Expanded and predictable restoration projects will facilitate investment strategies by local restoration contractors and help diversify local economies.”

# Questions

- How successful are local entities (businesses, nonprofits, institutions, etc.) in accessing restoration opportunities?
- How do these trends compare to CFLRP trends to-date?
- Do the above trends vary according to the type of work being conducted? Size of contract?

# Who is Local?

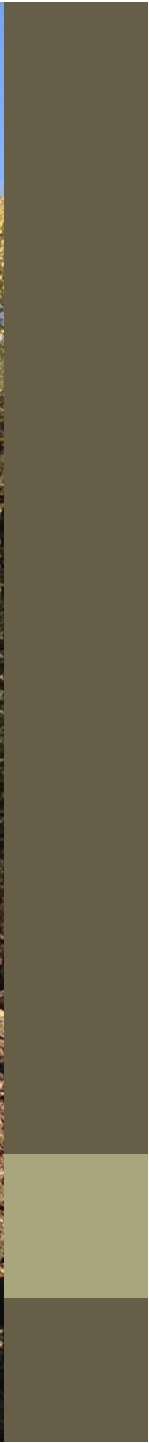


# Methods

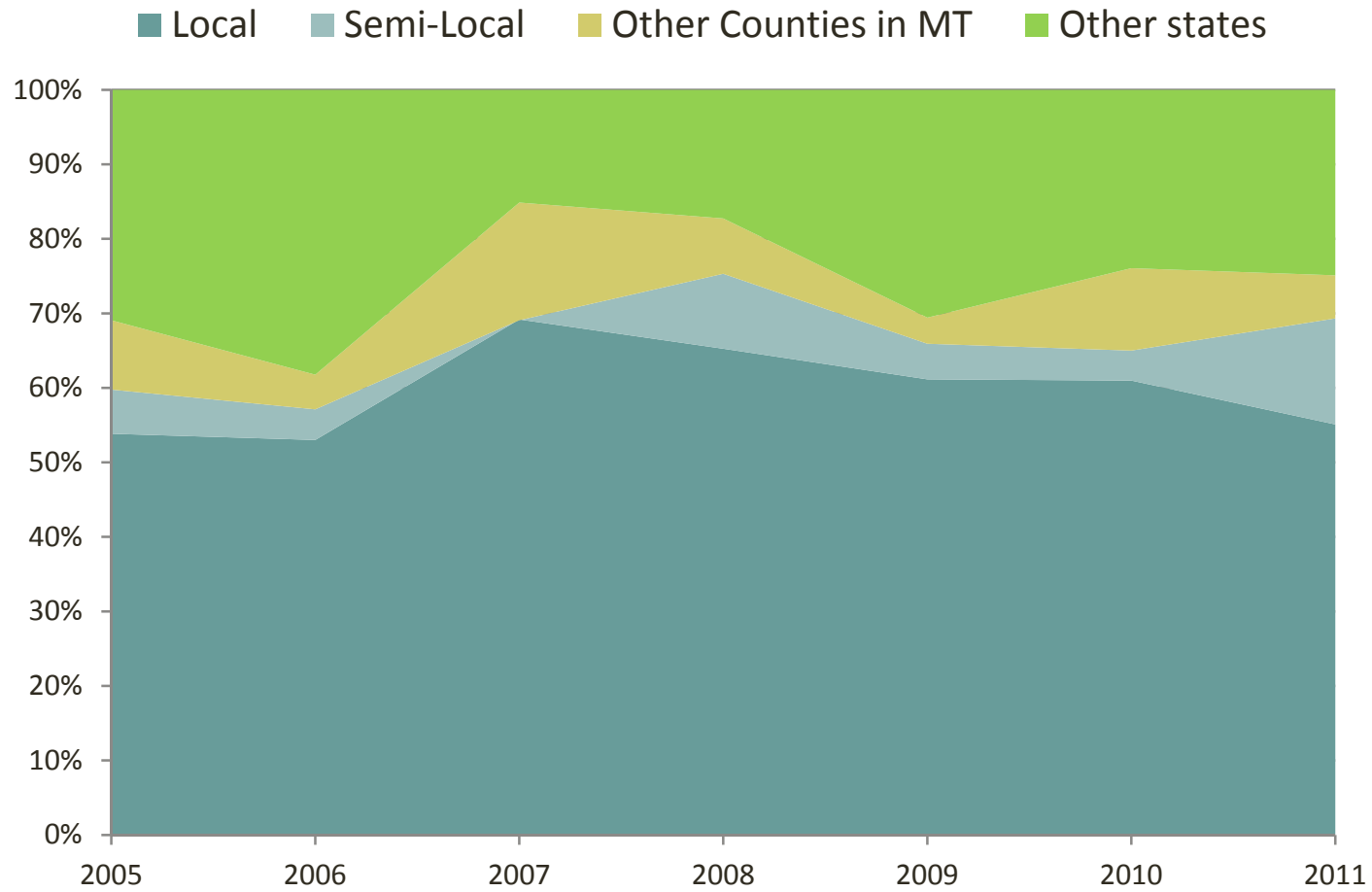
Types of instruments analyzed:

1. Service Contracts
2. Timber Contracts
3. Agreements
4. Stewardship Contracts

# Service Contracting



# Local contractor's share of the work





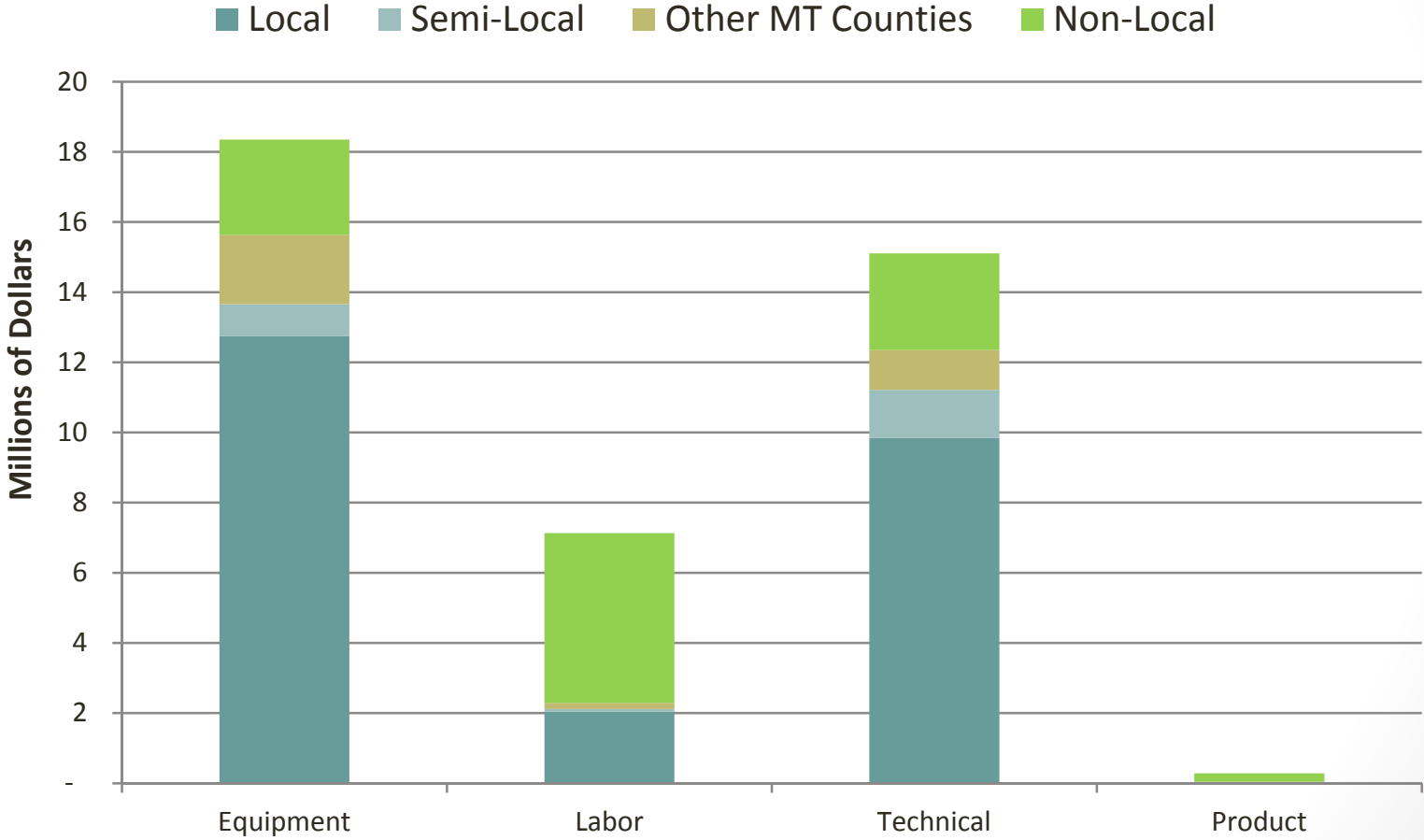
# Measuring Job Quality

Contract records were categorized into Work Types:

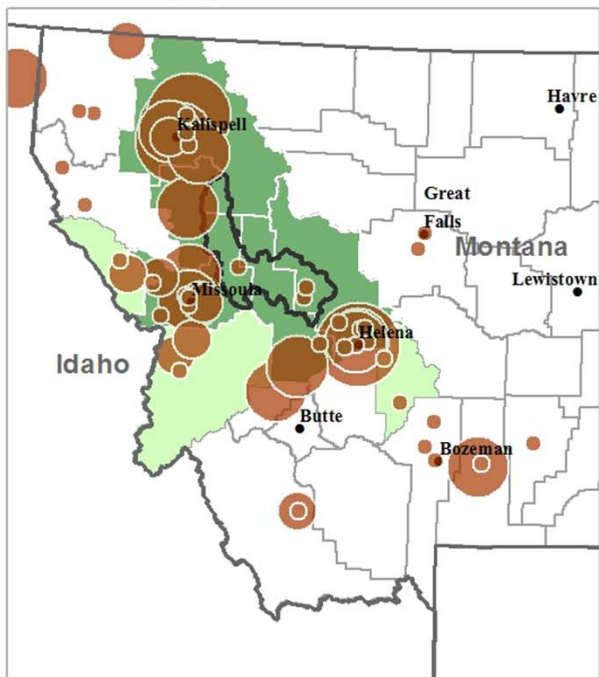
- Equipment-intensive; Labor-intensive; Technical; Products



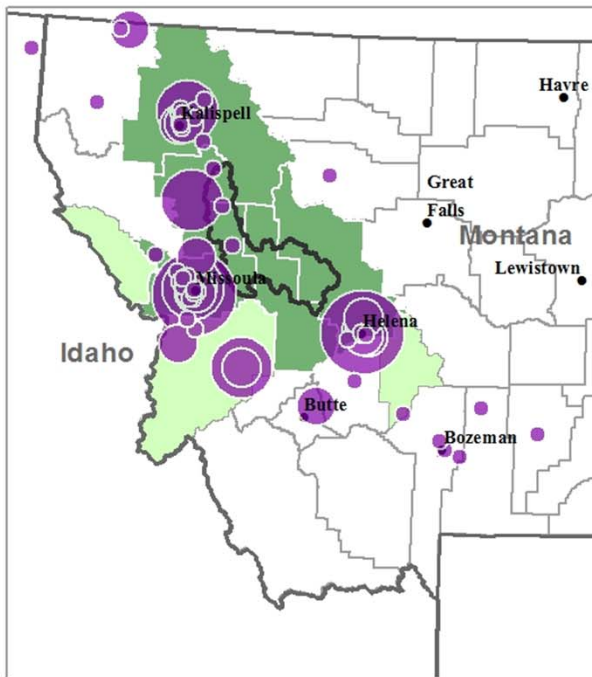
# Distribution of Contract Obligations by Work Type



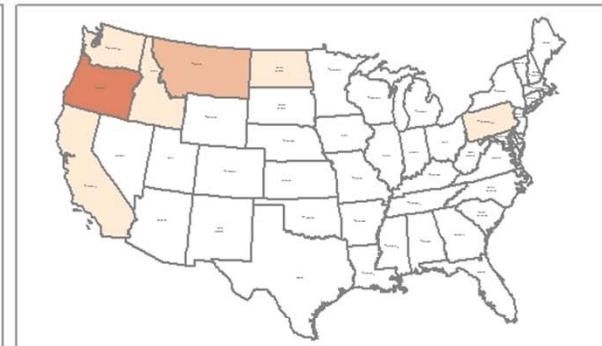
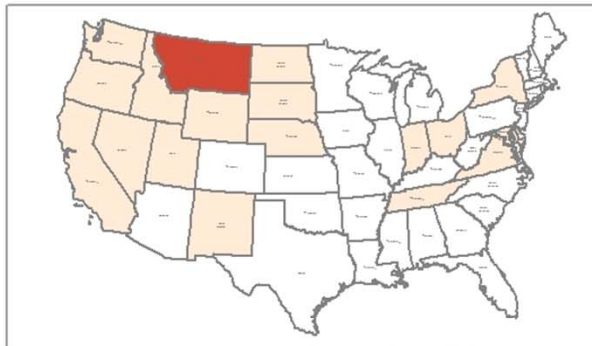
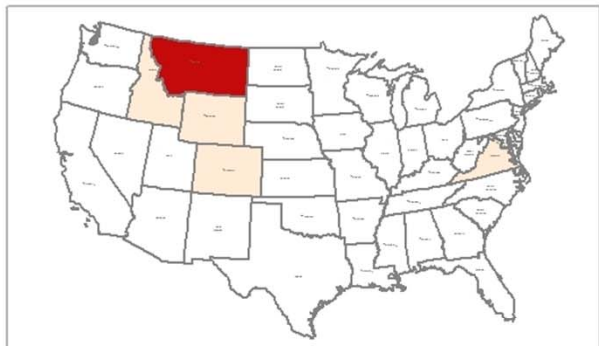
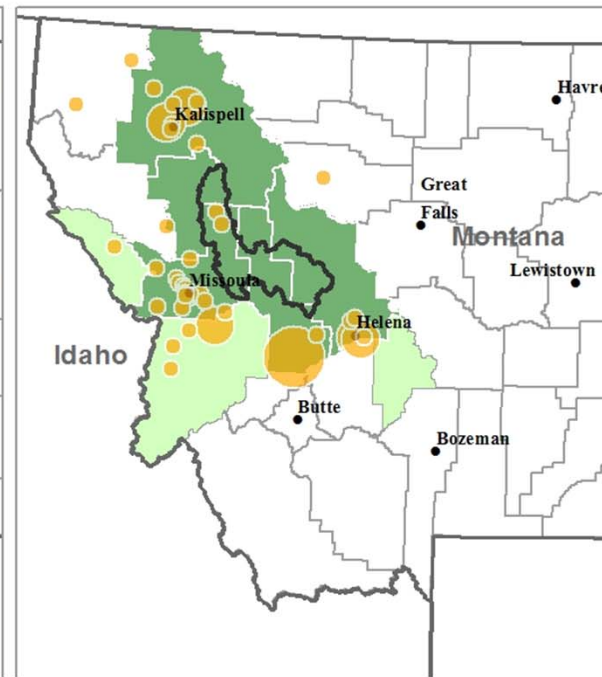
### Equipment-intensive



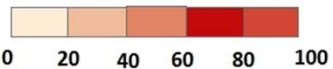
### Technical



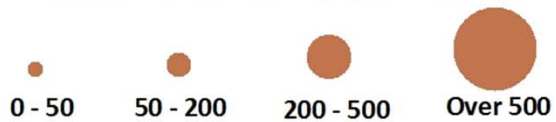
### Labor-intensive



Percent of Contract Value



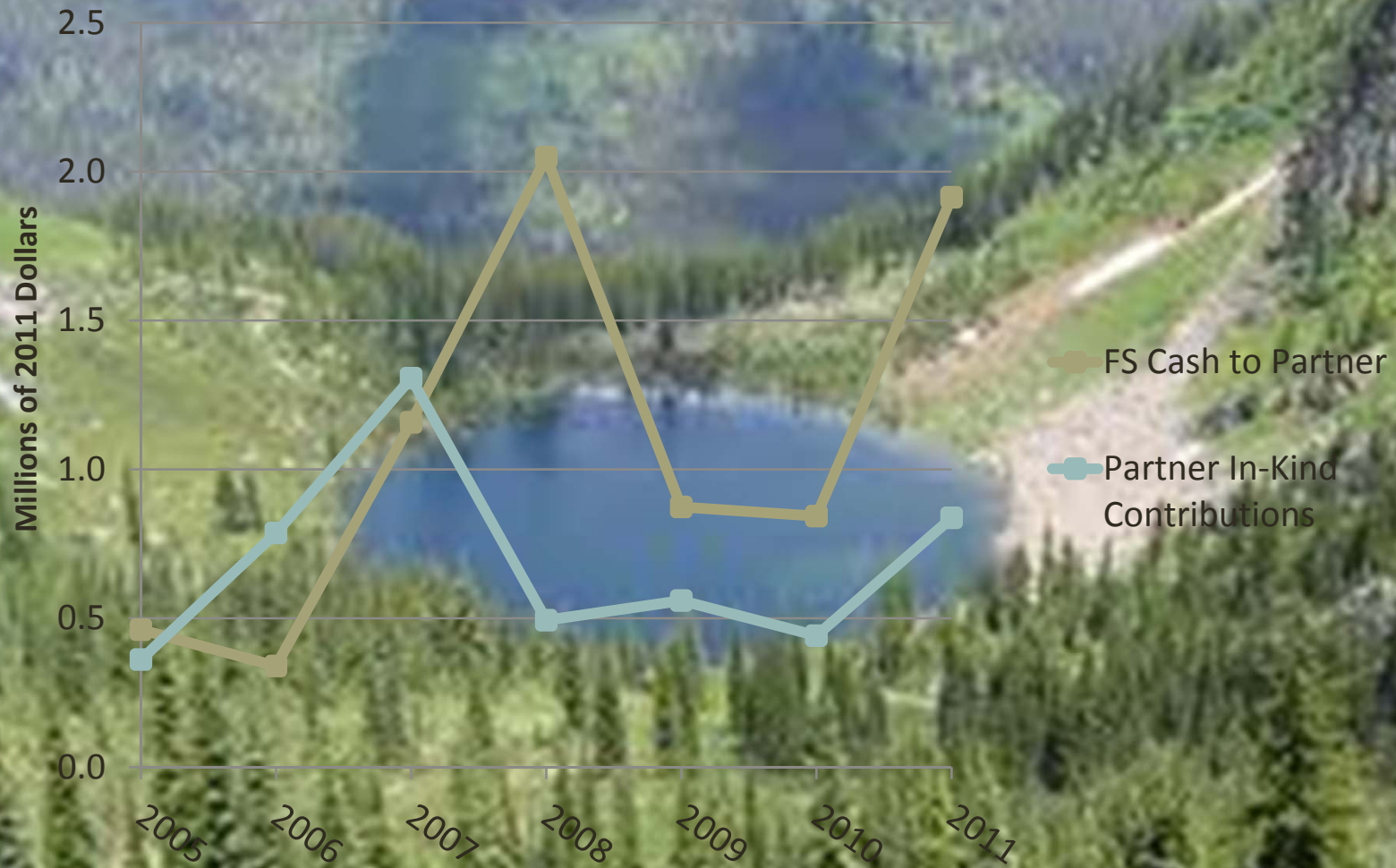
Total Value of Contracts (thousand \$)



# Service Contracting -CFLRP

- Overall, local contractors have been slightly less successful capturing restoration opportunities (51% vs. 60%)
- However, they have been more successful capturing equipment-intensive work (77% vs. 69%) and labor-intensive work (31% vs. 28%)
- But far less successful capturing technical work (34% vs. 68%)

# Agreements





SOUTHWESTERN CROWN  
COLLABORATIVE

# Invested \$2.1 million in Partnership Agreements with 17 Organizations



The University of  
**Montana**



BUREAU OF  
**BUSINESS**  
AND  
**ECONOMIC**  
RESEARCH



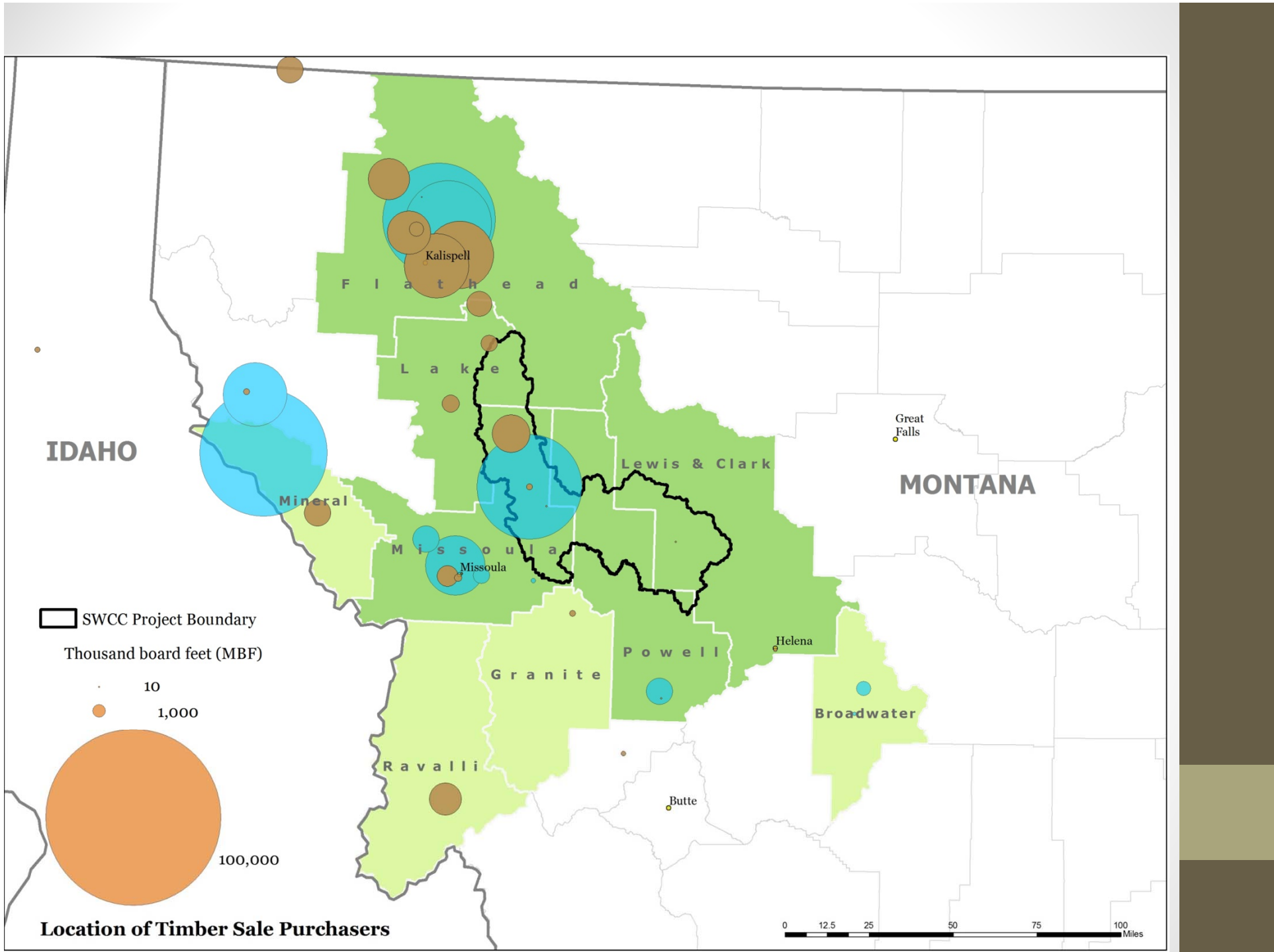
SEC



# Timber Sales

Timber Volume Sold on the Lolo, Flathead, Helena NF FY05-11







# CFLRP Timber Sales

- CFLR: total of 3 timber sales sold + 1 stewardship contract
- Approx. 3 MMBF
- All were purchased by local firms
- Equates to creation/maintenance of approx. 54 jobs in logging, forestry support and wood products mfg. over the life of these timber sales



# Challenges & Limitations

- Difficult to compare service, timber and agreement data due to how information is stored/reported.
- Dataset does not capture any of the sub-contracting activity, which is significant—especially in stewardship contracts.
- Assumptions based on business location of contractors cannot account for workers that reside in a different location and therefore economic impacts may be more distributed (or more local) than the data suggest.



# Recommendations

- Hold another contractor meeting
- Study sub-contracting
- Measure impact of agreements with non-profits on local contractors
- Conduct workforce assessment to gauge level of interest and capacity to meet the needs of CFLRP, extent to which there exists untapped capacity.



# Questions?

## Contact Info

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