2019 ECONOMIC OUTLOOK SEMINAR FEB 12, 2019

Local Report: Kalispell, MT



RECOVERY FROM 2008 FINANCIAL CRISIS

Then:

- Unemployment over 10% for three years, 2008-2011
- Private sector payroll decreased 10%
- Employment decreased by 5,000 jobs

Now:

- Flathead population growth twice the U.S. rate
- Professional services increased \$49M 2007-2017
- Medical services have significant growth
- Air traffic up 13.6%; GNP near high



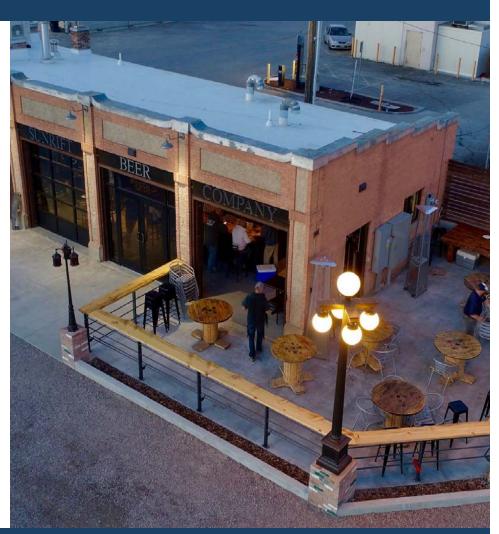
DOWNTOWN

2018 Openings

Bias Brewing
SunRift Beer Company
Vilya Spirits
Scottibelli's
First American Title
Est. 1989 Salon

Coming Up

Fresh Life Church
MontaVino
Saba Pizzeria
Railroad Tracks Out 2020





RETAIL & RESTAURANTS

2018 Openings

Green Nissan

Green Hyundai

Kalispell Volkswagen

REI

MOD Pizza

Panera Bread

Harbor Freight Tools

Kobe Steak & Sushi

T-Mobile

Urban Bricks

Gunsight Saloon - Columbia Falls

Whitefish Credit Union – Columbia Falls

Sacred Waters Brewing Co.

Coming Up

Big Mountain Ciderworks Nelson's Hardware - Whitefish





HOSPITALITY

2016 - 2018

20% increase in rooms

- Marriott Springhill Suites, Kalispell
- Firebrand Hotel, Whitefish
- Hampton Inn and Suites, Whitefish
- Cedar Creek Lodge, Columbia Falls
- Marriott Towneplace Suites, Whitefish
- Country Inn & Suites, Kalispell

Coming Up

MyPlace, Kalispell – 86 rooms 102 RV sites; 25 Cabins, West Glacier





EDUCATION & COMMUNITY

2018 Openings

Rankin Elementary School, \$15m Flathead County Fairgrounds update

Coming Up

FVCC Library, \$3M

FVCC Student Center, \$15M

FHS & Elementary Updates, \$39M

Kalispell Bypass, \$20M

West Side Interceptor, \$14M

Glacier Park International Airport Terminal Expansion, \$50M+ coming 2020





HEALTH CARE

2018 Openings

KRH Emergency Room, \$14m

Digestive Health Institute \$12.9m

Immanuel Lutheran Communities Villas at Buffalo Hill, \$14.5m

Immanuel Lutheran Communities Skilled Care Center, \$3.2m

Flathead Oral Surgery

Flathead Endodontics

Coming Up

Montana Children's Medical Center, \$37.8m





INDUSTRIAL

2018

World Spice Merchants Bio Energy Systems

Coming Up

CHS relocation

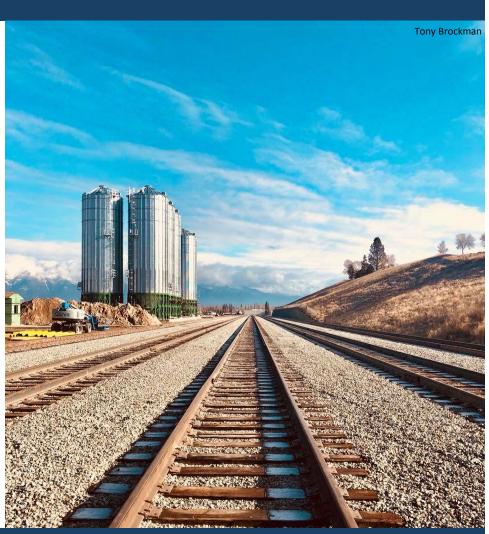
Northwest Drywall relocation

J Fit

Spotted Bear Spirits – expanded distilling facility

Multi-Family

Surge of multi-family projects seeking approval





AFFORDABLE HOUSING: TWO APPROACHES

Kalispell: Zoning for Density

- B3 Zone: 60ft height limit, -0- setbacks, 50% parking reduction, multi-family permitted. Near jobs and services
- Outlying: Permitting design options that allow for greater density, varied lot sizes

Whitefish: Implementing Affordable Housing Plan

- Voluntary: with a Planned Unity Development (PUD), density bonus is 10% of units are deed restricted as affordable (changed to 20% last year).
 - Saw limited use (around 10 in last 10 years, but 47 new ones with one project approved las week
- Code Amendment Proposal coming soon: requirement of 20% deed restricted units for new subdivisions and developments that need discretionary permits
- Also includes developer offsets such as increased building height limits and density;
 reduced parking, lot sized, streamlined processed, etc.

