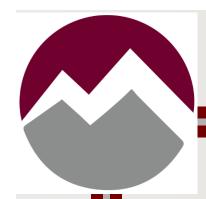
# Montana's Forest Industry Conditions & Outlook 2017

Todd A. Morgan, CF





#### Forest Industry Research

- State harvest & industry analyses
- Logging utilization studies
- Regional timber harvest reporting
- Quarterly Montana information
- Other forest economics projects

### Montana's Forest Industry

Forestry & logging

 Wood & paper products manufacturing

Forestry support

+ Public sector



# Occupations & Wages in Montana's Forest Industry

Occupation	Employment	Median Wage	90 <sup>th</sup> P-tile Wage
Forest Worker	40	\$26,080	\$34,950
Logging Equipment Operator	390	40,110	50,080
Faller		45,340	70,390
Forester	190	52,620	72,220
Saw Operator	390	28,090	47,170
Cabinetmaker	660	29,490	47,100
Woodworking	480	35,880	47,840
Millwright Source: Bureau of Labor Statistics	170	46,070	60,090

# Forest-related Occupations & Wages in Montana

Occupation	Employment	Median Wage	90 <sup>th</sup> P-tile Wage
Forest & Conservation Tech.	2,070	\$31,940	\$51,420
Cartographer	70	47,770	72,830
Environmental Engineering Tech.	100	52,410	71,980
Conservation Scientist	540	58,570	84,230
Natural Science Manager	330	88,910	124,010

Source: Bureau of Labor Statistics



### Montana's Forest Industry

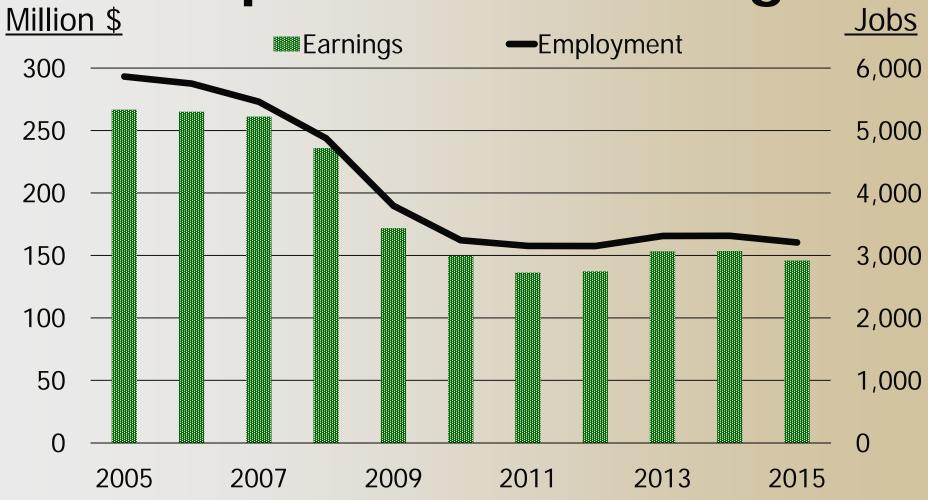
	2005	2009	2015
Workers	9,821	7,620	7,556
Earnings (millions)	\$396	\$277	\$320
Primary sales (millions)	\$1,078	\$592	\$589
Lumber production (MMBF)	) 1,001	418	535

Sources: Bureau of Economic Analysis, Western Wood Products Association, BBER

# Montana Wood Products 2016 Conditions

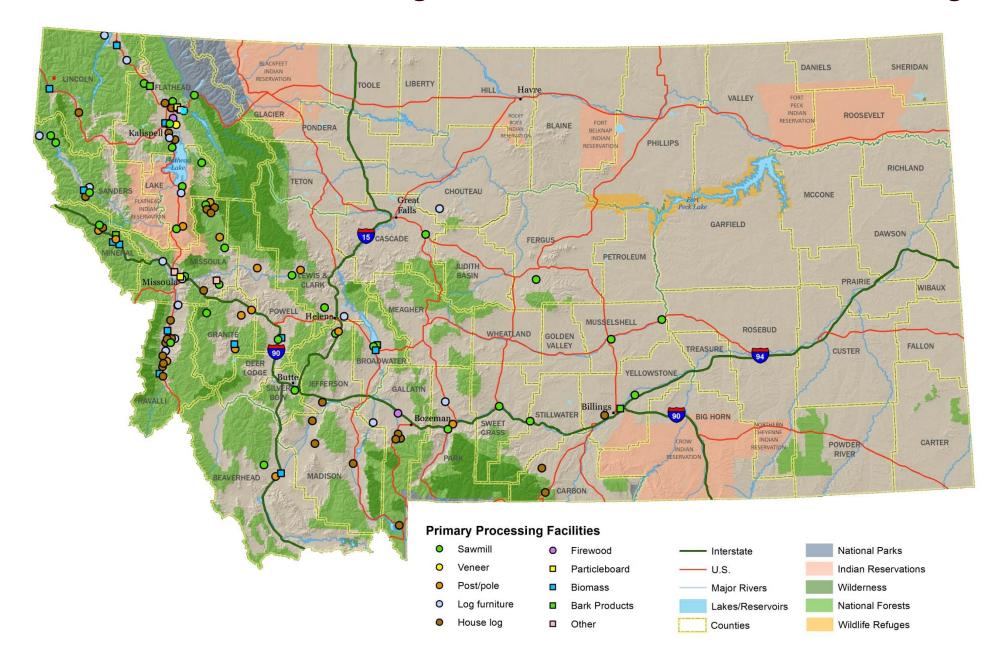
- Slow U.S. homebuilding growth continued.
- Lumber & panel prices were up slightly.
- Strong dollar, changing demand from China, and end of SLA were challenges to industry.
- Private & public timber availability constrained most Montana mills.
- Weyerhaeuser purchased Plum Creek and closed two mills.

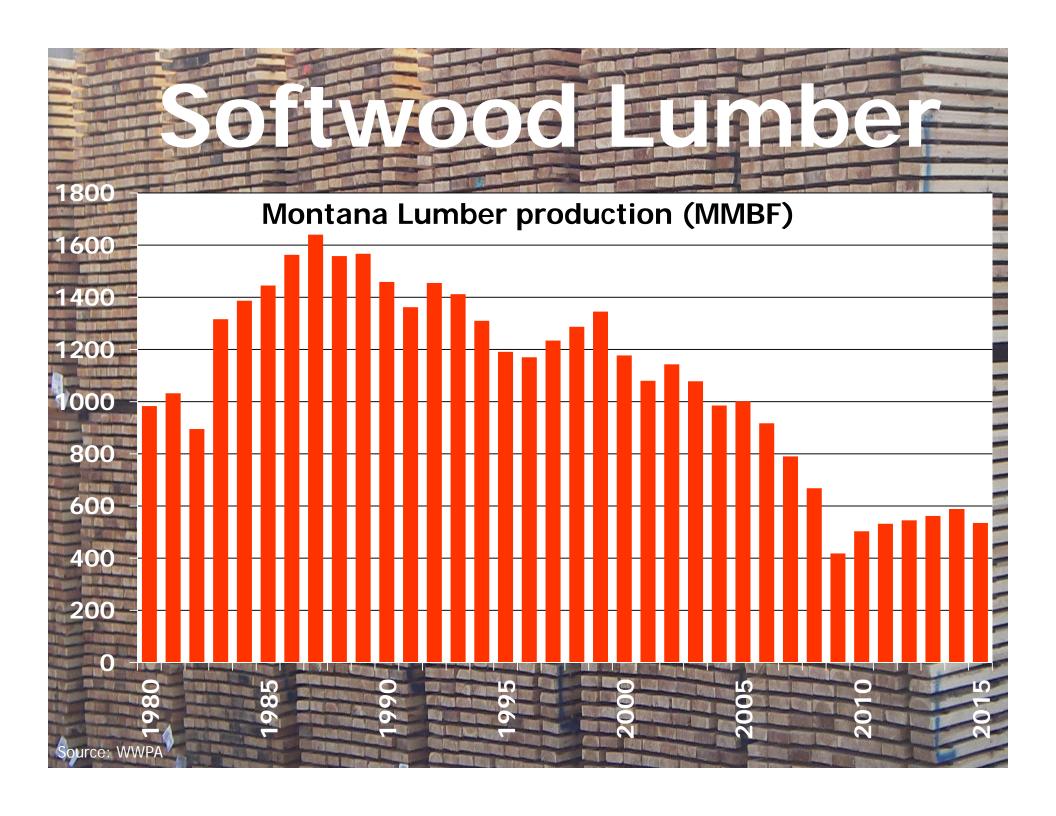
# Montana Wood Products & Paper Manufacturing



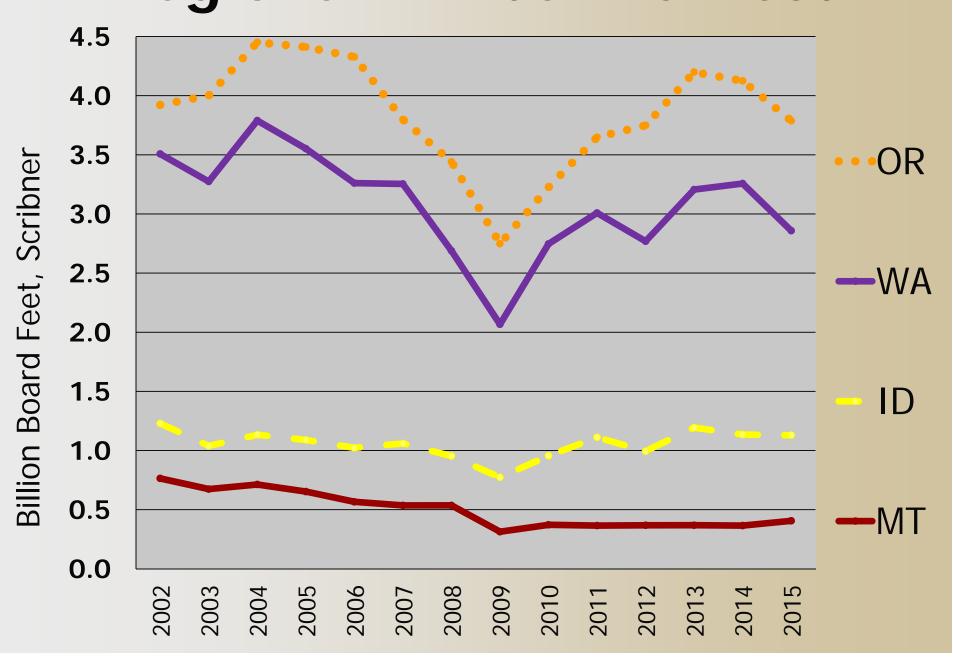
Source: Bureau of Economic Analysis

#### Montana's Primary Wood Products Industry



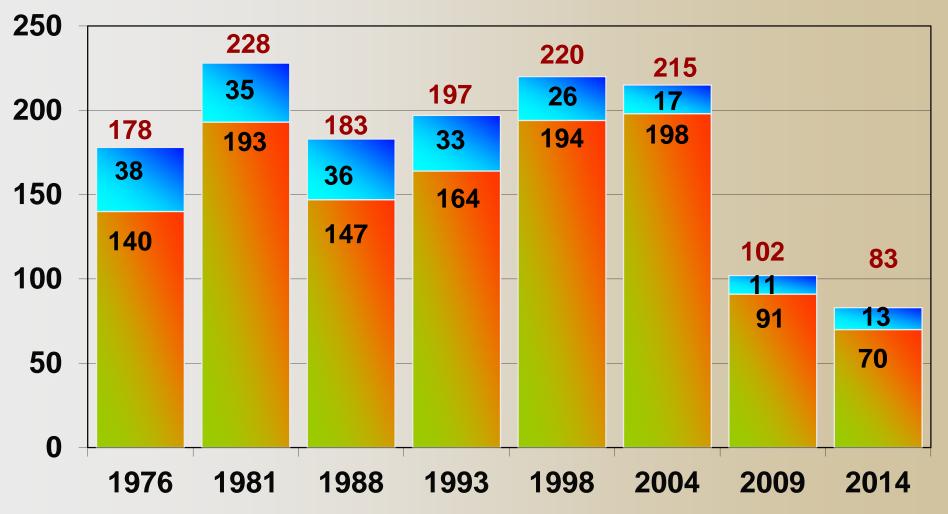




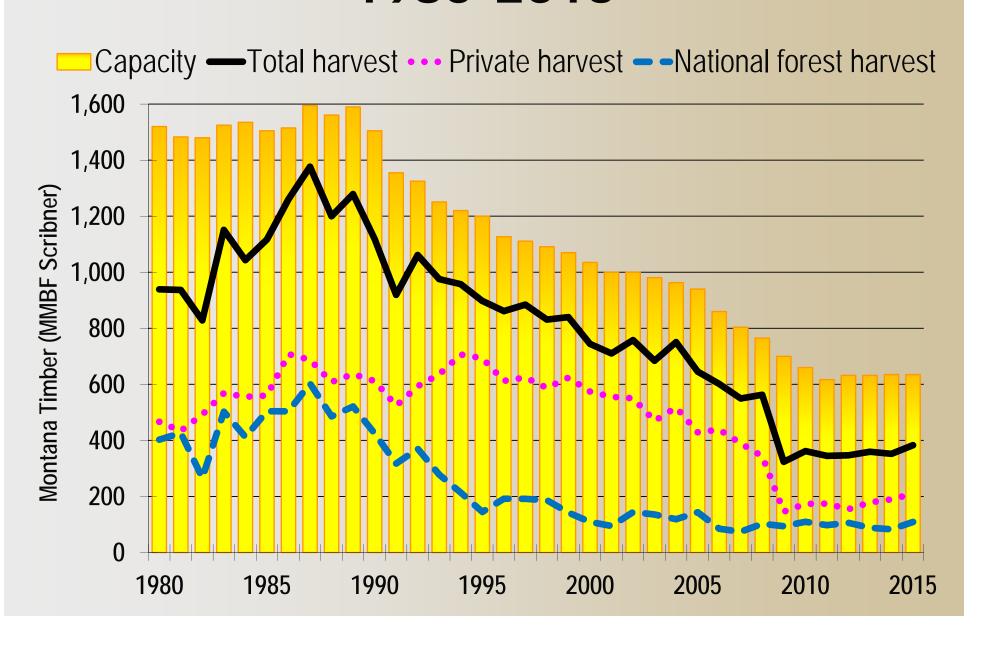


# Montana Timber-Processing Facilities by Size Class

Under 10 MMBF Annual Use
Over 10 MMBF Annual Use



# Montana Timber Capacity & Harvest, 1980-2015



# Issues for Montana's Forest Industry



- Timber availability
- National forests
- Wildfire
- Weyerhaeuser
- Canadian lumber



### Montana Forest Ownership

Source: USDA Forest Service FIA Program

### 19.8 million acres of productive, non-reserved timberland 61% National Forest

25% NIPF & Tribal

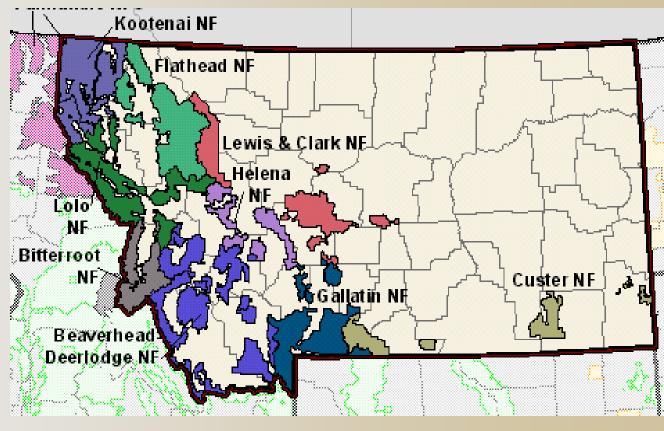
5% Industry

5% State

4% BLM

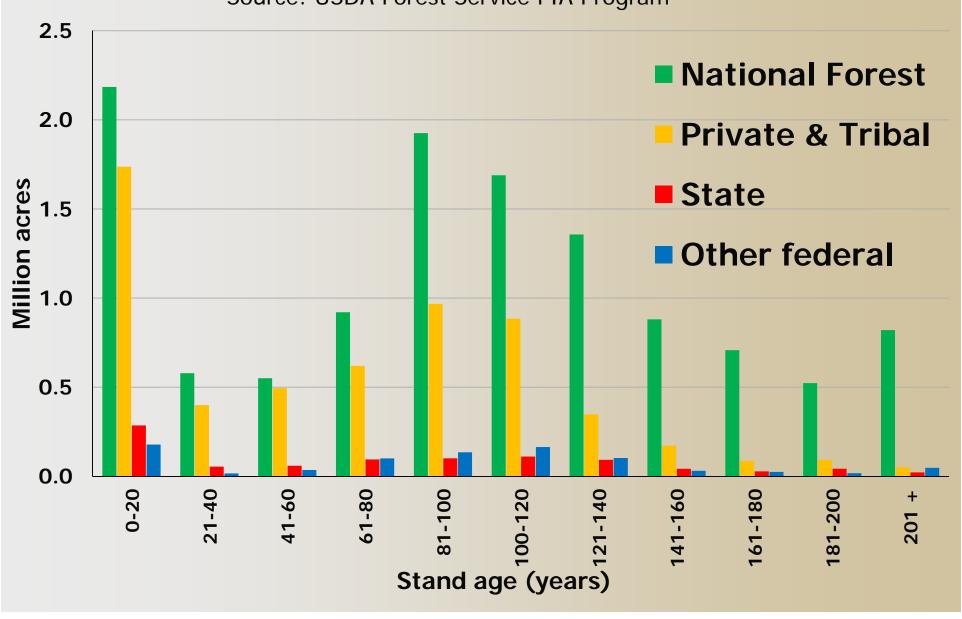
# 3.8 million acres reserved from harvesting (National Parks & Wilderness)

### 2.1 million acres non-productive



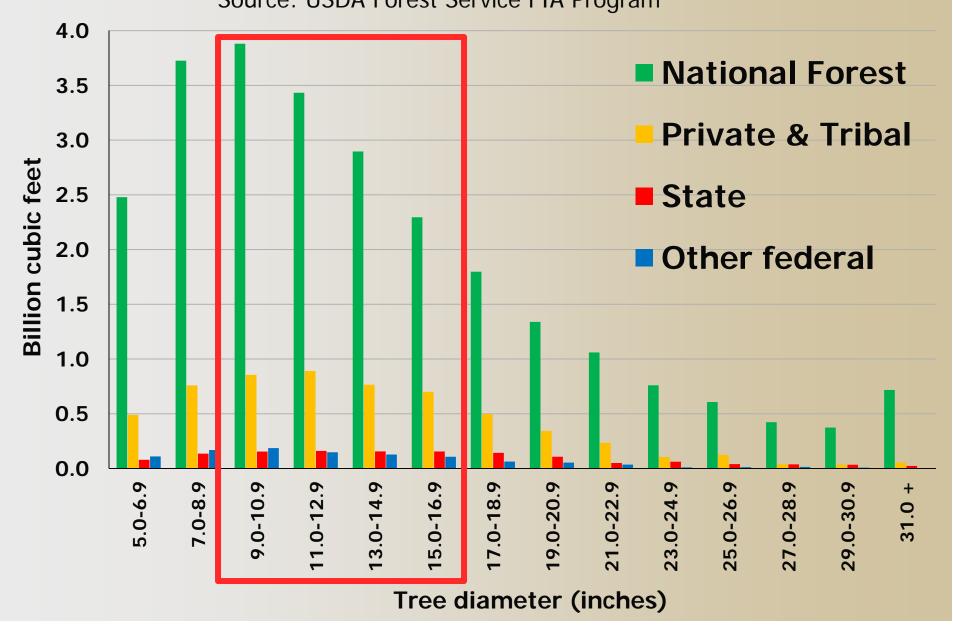
### Montana Timberland Age

Source: USDA Forest Service FIA Program

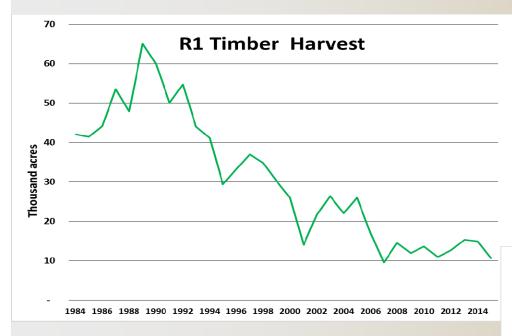


#### Montana Timber Volume

Source: USDA Forest Service FIA Program



#### National Forests Wildfire vs. Harvest

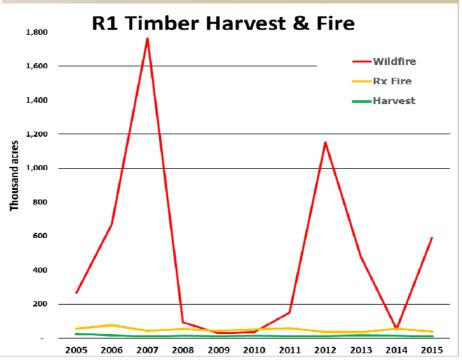


#### 2006 - 2015

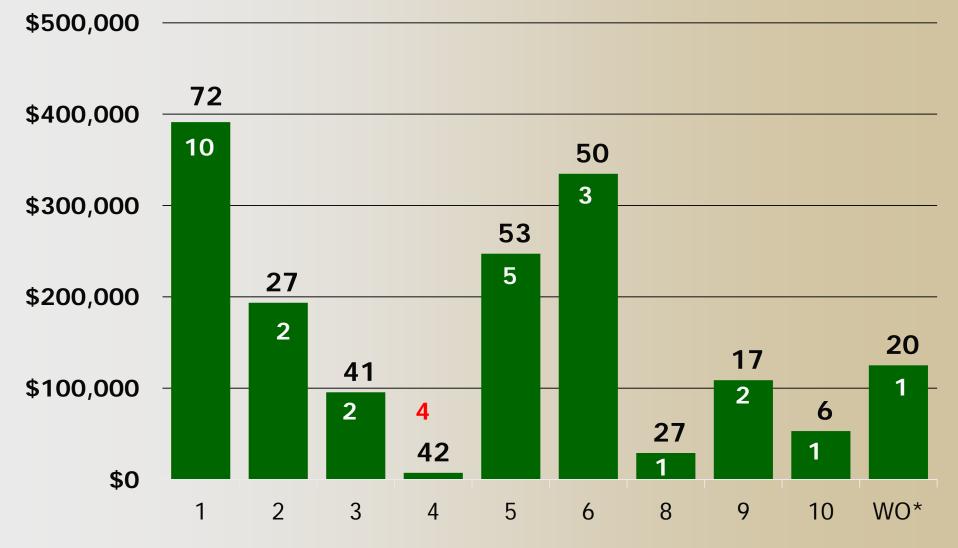
- 13,000 ac/yr of harvest
- 49,000 ac/yr of Rx fire
- 501,000 ac/yr of wildfire =
- 5 million acres (16%) of R1 forestland were affected by wildfire in past 10 years.

#### **Region One**

- Montana & north Idaho
- Harvested acres are down
- Less than 0.05% of timberland with harvesting annually
- Includes commercial thinning



## Number of cases and attorney fees by National Forest Region, 2008-2013



<sup>\*</sup> WO = Washington Office & multi-region cases

#### **National Forest Litigation Impacts**



Image from: Dale Wilson/Getty Images

- Agency wins more than loses, projects get delayed seldom cancelled.
- EAJA fees are the tip of the iceberg, small compared to NEPA costs.
- Community economic impacts are largest \$ value.
- Impacts extend beyond specific litigated projects.

#### **Cottonwood Decision**

9<sup>th</sup> Circuit ruling conflicts with 10<sup>th</sup>

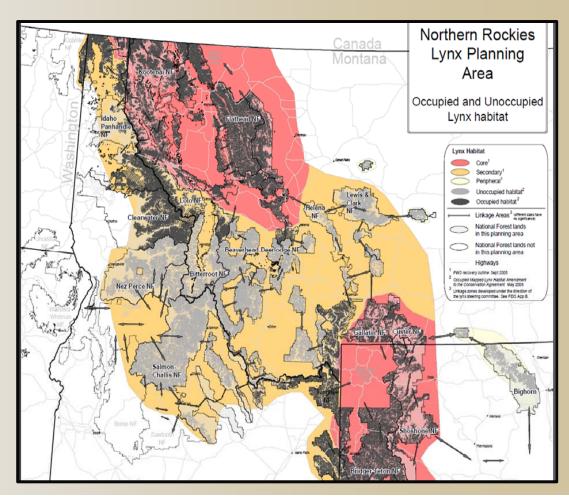
Millions of acres & dozens of projects

impacted

Canada lynx...and beyond!



Legislative fix





### Weyerhaeuser

#### Real Estate

- Maximize value of each acre
- Highest value use

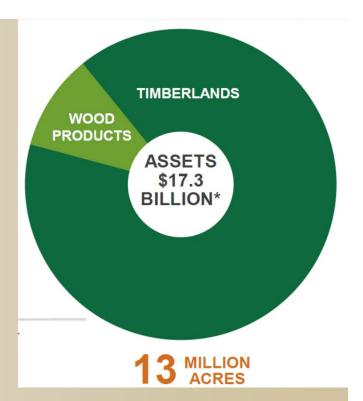
#### Timberland

- "We produce logs"
- Divest less productive & non-strategic land

#### Wood products

- Reduce costs & improve productivity
- Align with timber supply & strategic markets

Focused on value for shareholders



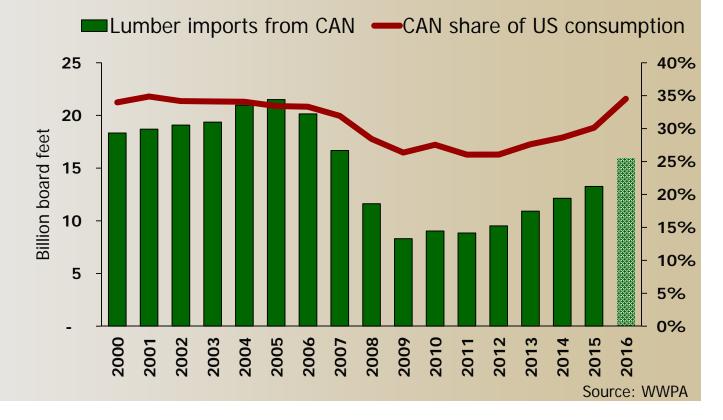
#### Canadian Lumber

#### Rising volume & share of US market

- Volume up 20-30% from 2015 & rising
- Over 30% of US consumption & rising
- Keeping a lid on lumber (& log) prices

### Situation will change:

- ITC & DOC investigations & decisions
- Bark beetle impacts on BC timber supply



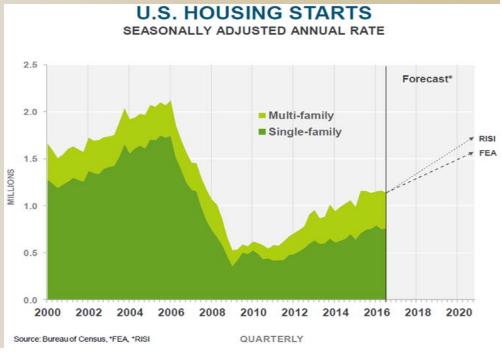
# Major Issues for Montana's Forest Industry in 2017

#### Timber supply & availability

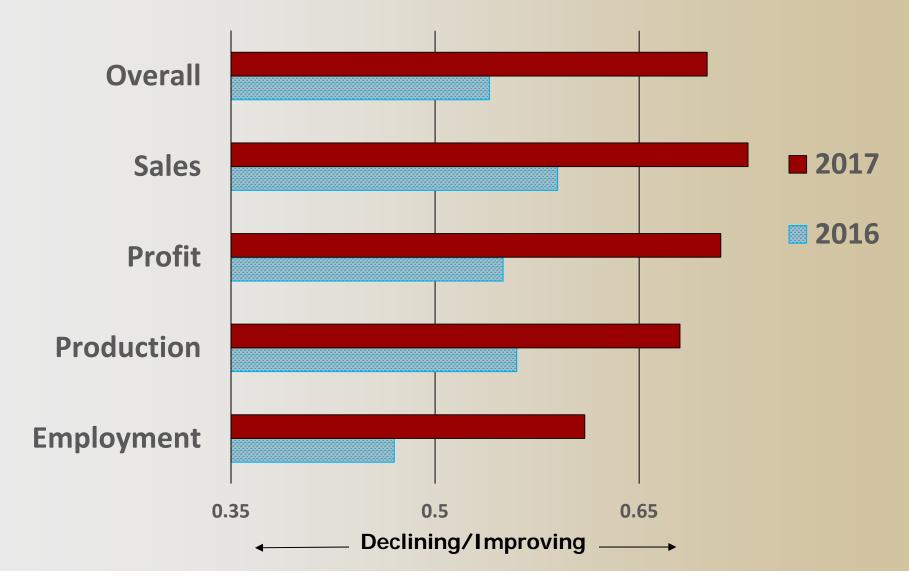
- Private forest inventory & ownership
- National Forest management

#### Demand for wood products

- > US Housing
- > Canadian lumber
- Chinese economy
- > Agriculture markets



# Montana Wood Products Outlook 2016 & 2017



### Thank you!

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