

The U.S. Economy: Weak But Durable Growth

- 2016 growth was weaker than expected
- Labor market continued to improve
- Dollar continued to appreciate against other major currencies
- Real estate markets continue to heat up
- Continued weak growth abroad

- Weak federal tax revenues contribute to increase in deficit
- First signs of meaningful wage growth
- Interest rates rose at year-end
- Digesting the election results



What's Fueling U.S. Economic Growth?



• Exports? By 3.2% in 2016

• Business Spending? By 0.8% in 2016

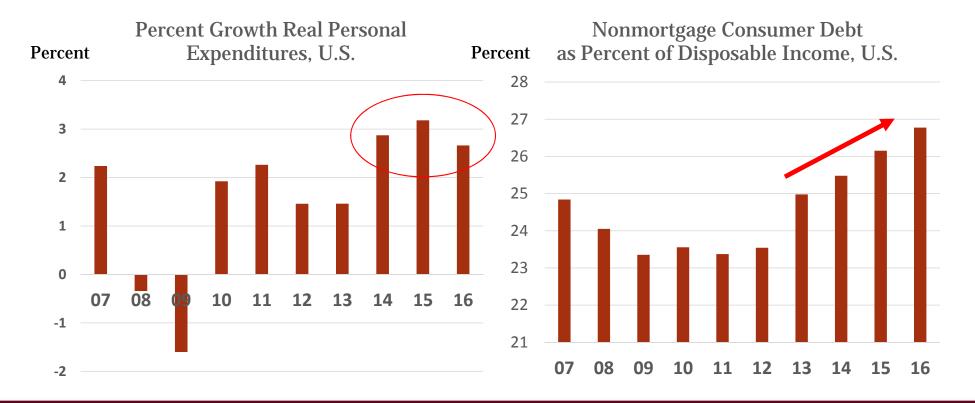




- Home Building? Barely half the rate of last decade's peak
- Technology and Innovation? Productivity growth stalled at less than 1 percent growth since recession

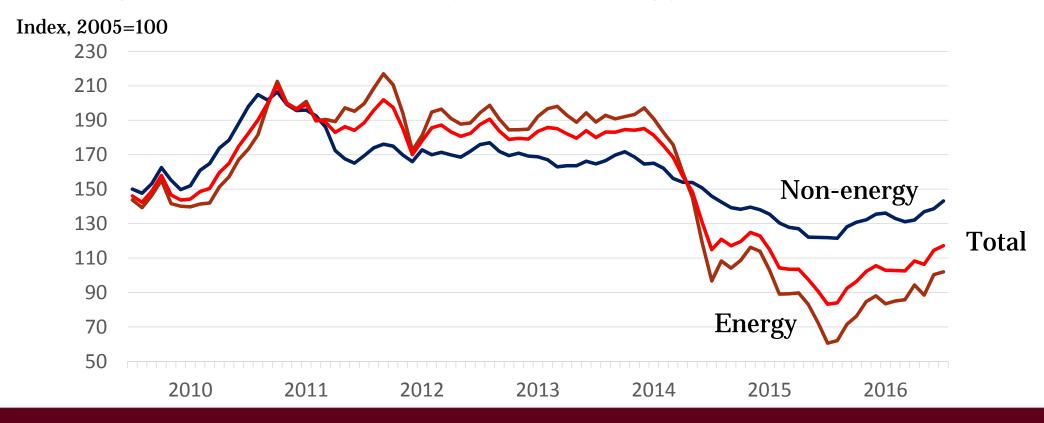


Debt-Fueled Consumer Spending is the Driver





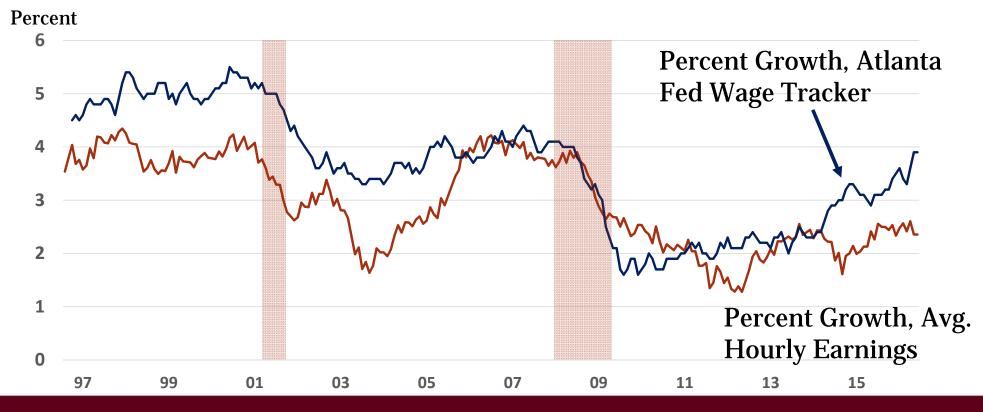
Significant Recovery for Energy Commodities





Source: International Monetary Fund

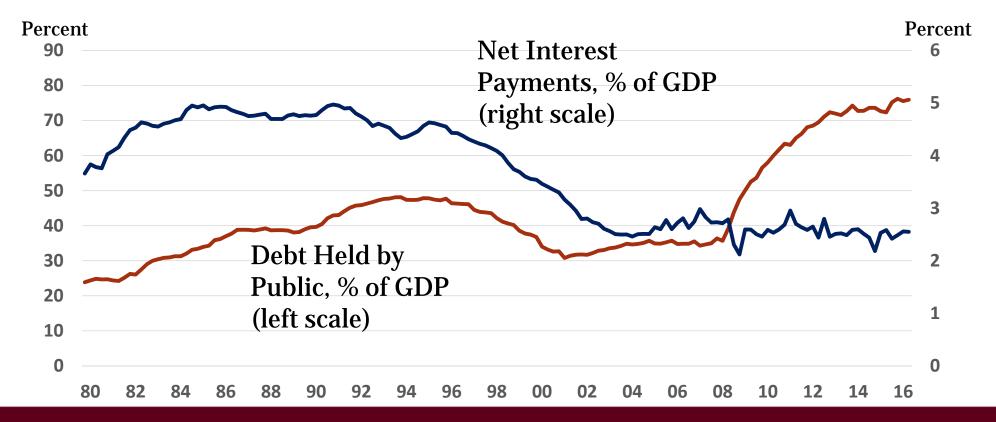
Growth in Average Hourly Earnings May Be Stronger Than Official Data Indicate





Source: Bureau of Labor Statistics and Federal Reserve Bank of Atlanta

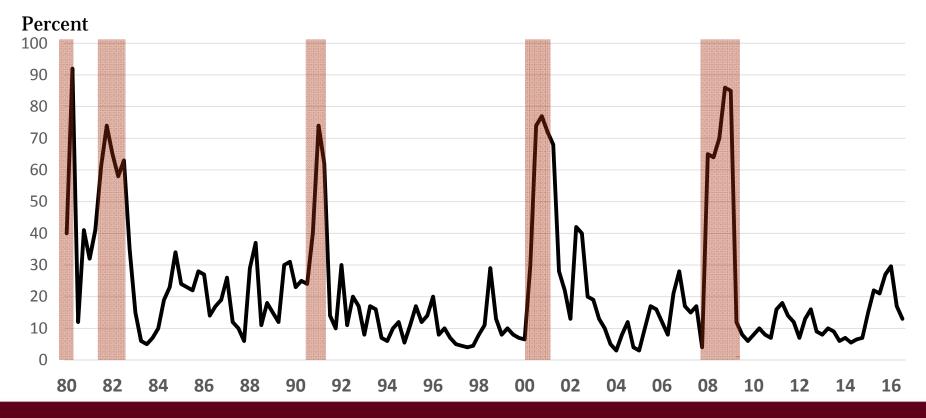
U.S. Treasury's Exposure to Interest Rate Risk





Source: U.S. Bureau of Economic Analysis

Recession Probability Has Eased Slightly





Source: Wells Fargo Securities

U.S. Outlook Summary

- Economy is expected to improve to expanding by 2 to 2.5 percent this year
- Fears of deflation subside as inflation pressures emerge
- Federal Reserve will be busier in 2017
- Plenty of global risks: Chinese debt, another Euro crisis, Russia
- Major uncertainties in Washington



Data Point to 2016 as a Weak Year for Montana

- If so, it would come after one of the best years for Montana since the pre-recession boom
- Complete economic data not yet available
- Data through the first half of 2016 consistent with much weaker growth
- Wage growth is weak, job growth is reasonable
- Predicting tax collections is much more complicated than predicting economic growth



Is the Montana Economy Surging?

Percent Percentage Change in Real Nonfarm Earnings, 2011-2015, Montana vs. U.S.

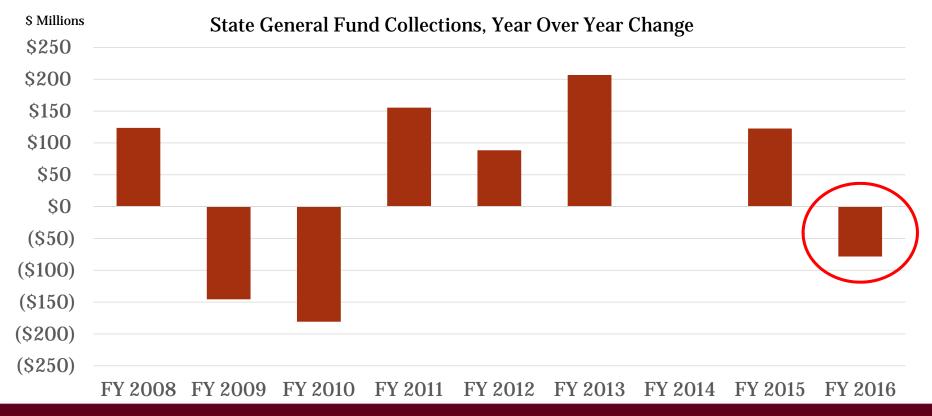
4
3
2
1
0
2011
2012
2013
2014
2015

Montana
US



Source: U.S. Bureau of Economic Analysis

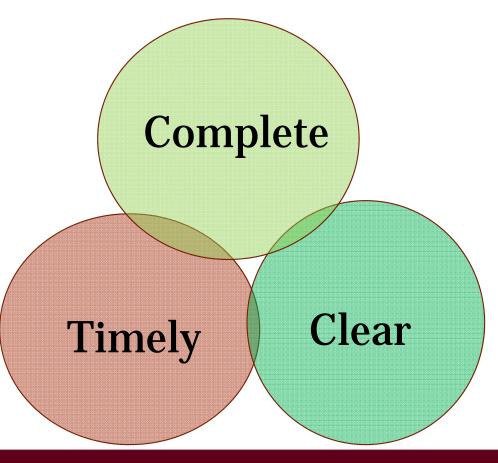
Or is the Montana Economy Shrinking?





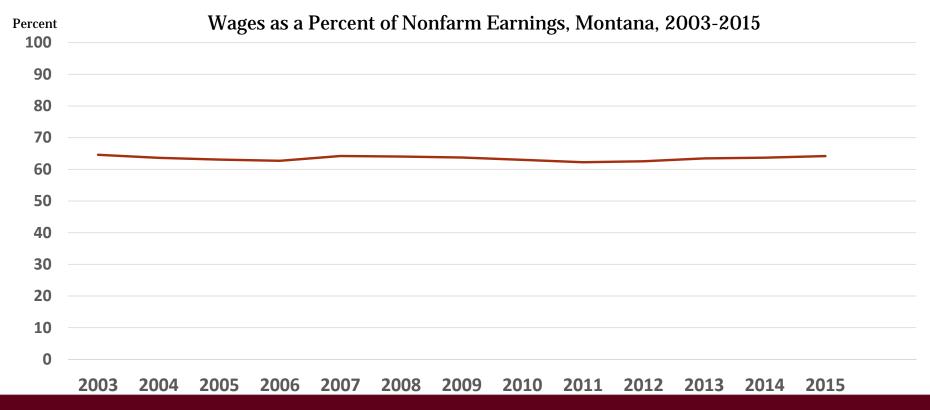
Source: Montana Legislative Fiscal Division

The Dilemma of State and Local Economic Data





QCEW Wages Average 63.5% of Nonfarm Earnings





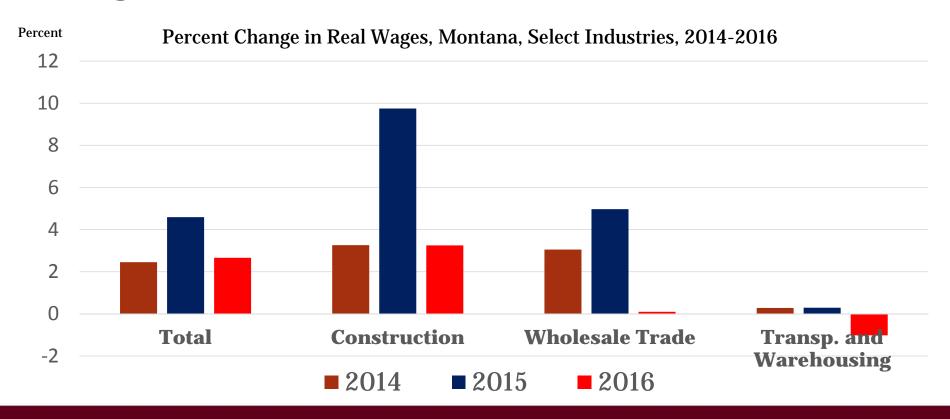
Source: U.S. Bureau of Economic Analysis and Quarterly Census of Employment and Wages

Growth in Non-Farm Earnings and QCEW Wages is Highly Correlated

Percent Change in Nonfarm Earnings vs. QCEW Wages, Montana, 2002-2015 Percent Correlation = 0.9-2 -4 ■ Nonfarm Earnings QCEW Wages



Wage Growth Indicates a 2016 Slowdown

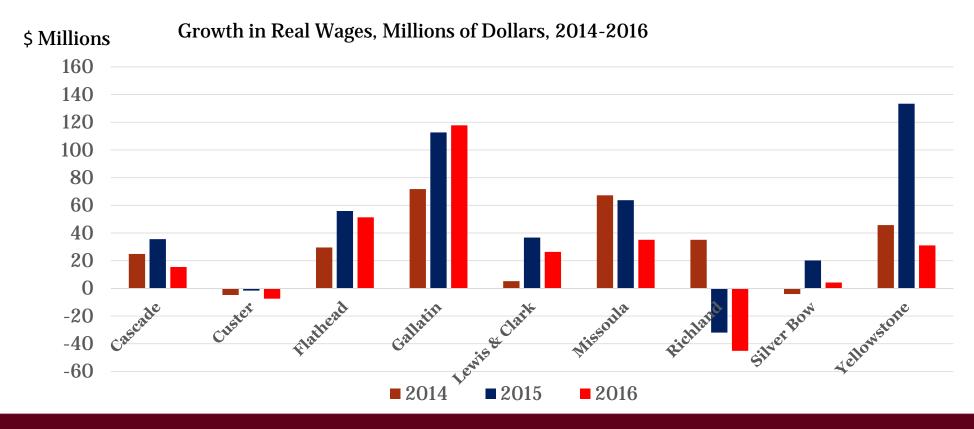




Note: Growth rates computed from first three quarters of year only.

Source: U.S. Bureau of Labor Statistics, Quarterly Census of Employment and Wages

Slowdown in 2016 More Pronounced in East

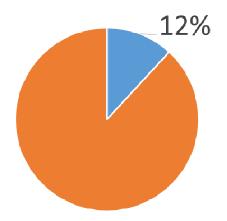




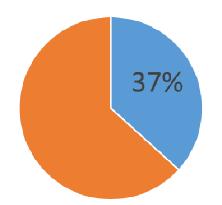
Note: Growth rates computed from first three quarters of year only. Source: U.S. Bureau of Labor Statistics, Quarterly Census of Employment and Wages

One County Accounted for More than a Third of Statewide Wage Growth in 2016

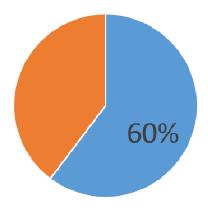
Gallatin County Share of Total Statewide Wages, 2016



Gallatin County Share of Total Statewide Wage Growth, 2016

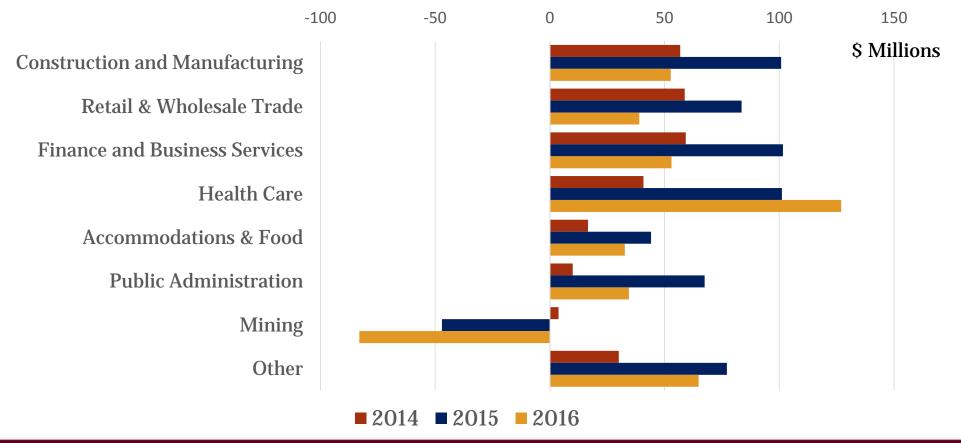


Gallatin County Share of Construction and Manufacturing Wage Growth, 2016





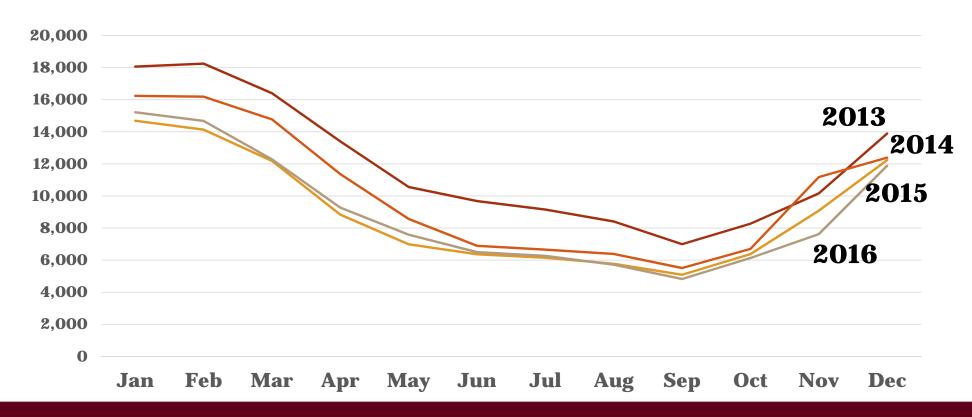
What's Driving Growth in Montana: Wage Growth





Note: Growth rates computed from first three quarters of year only. Source: U.S. Bureau of Labor Statistics, Quarterly Census of Employment and Wages

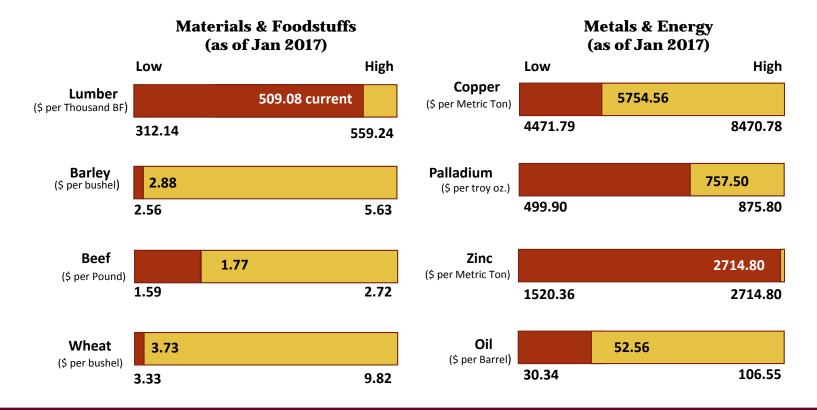
Unemployment Claims Leveled Off in 2016





Monthly Unemployment Claims, Montana. Source: Montana Department of Labor and Industry

Select Commodity Prices January 2017 vs. 5-Year High and Low



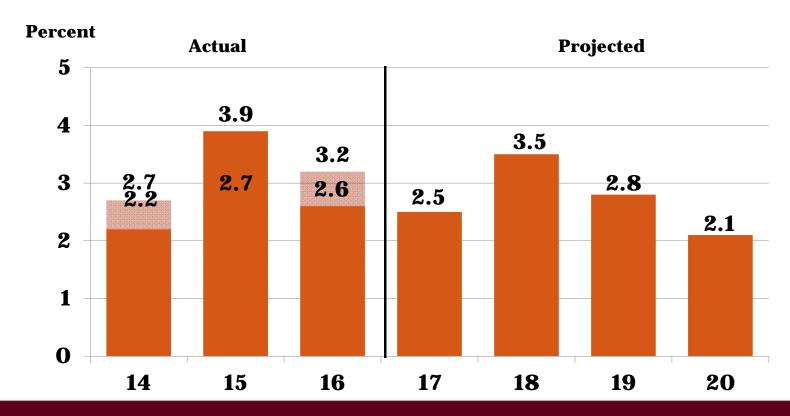


Outlook for Montana's Key Industries

- Energy and natural resources still mired in a deep slump
- Agriculture faces a challenging price environment
- Home building's best days are still ahead
- Consumer-led U.S. economic growth helping visitor spending, in-migration
- Is Bozeman-style growth replicable? Desirable?



Percent Growth in Nonfarm Earnings, Montana, 2014-2020





Source: Bureau of Business and Economic Research

Questions?

