

Helping Businesses and Communities Succeed

www.prosperabusinessnetwork.org



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Helio & Company

Prosperc



City of Livingston, MT

Est. 1986 - Prospera is a non-profit regional economic and community development organization serving Gallatin & Park

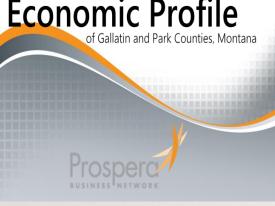


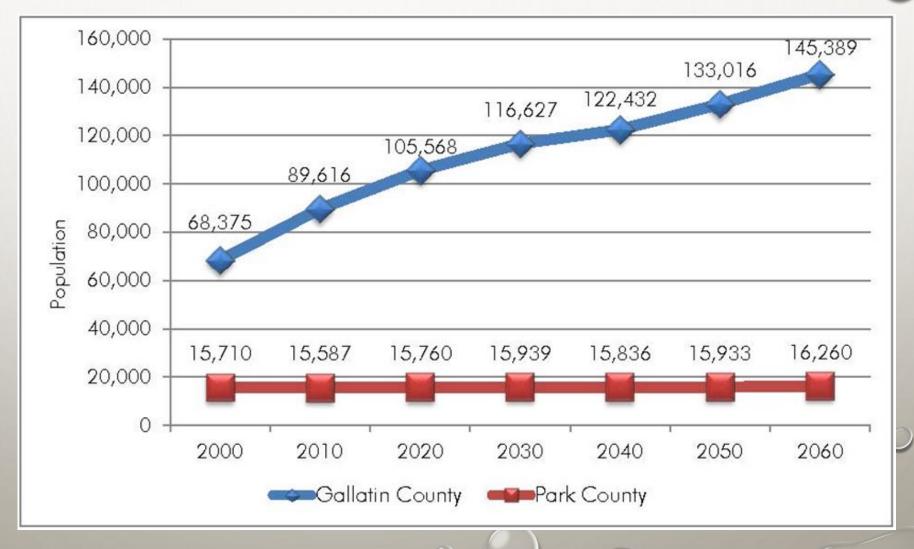


- √ Start-Ups & Business Expansions
 - ✓ Local Revolving Loan Funds
 - ✓ Leadership Events
 - ✓ Grants for Businesses and Communities
 - ✓ Technical Assistance & Research

2015 Economic Profile

The Regional Story







Age Demographics

2009-2013

Location	Median Age +/- Margin of Error	Under 5 Years +/- Margin of Error	18 and Over +/- Margin of Error	65 and Over +/- Margin of Error	
United States	37.3 (+/-0.1 years)	20,052,112 (+/-3,384)	237,659,116 (+/-6,357)	41,851,042 (+/-4,246)	
Montana	39.9 (+/-0.2 years)	61,040 (+/-329)	775,259 (+/-291)	152,961 (+/-315)	
Gallatin County	32.8 (+/-0.3 years)	5,749 (+/-63)	72,454 (+/-n/a)	9,084 (+/-68)	
Belgrade	28.6 (+/-1.3 years)	600 (+/-201)	5,115 (+/-239)	421 (+/-87)	
Big Sky	34.1 (+/-4.4 years)	166 (+/-95)	2,003 (+/-338)	305 (+/-147)	
Bozeman	27.3 (-/-0.6 years)	1,956 (+/-275)	32,565 (+/-358)	3,087 (+/-273)	
Manhattan	39.0 (+/-6.4 years)	130 (+/-64)	939 (+/-138)	192 (+/-51)	
Three Forks	47.5 (+/-10.3 years)	46 (+/-33)	1,359 (+/-161)	373 (+/-109)	
West Yellowstone	36.9 (+/-9.9 years)	117 (+/-78)	1,101 (+/-226)	141 (+/-52)	
Park County	46.0 (+/-0.5 years)	811 (+/-97)	12,537 (+/-42)	2,733 (+/-51)	
Clyde Park	49.2 (+/-17.8 years)	12 (+/-10)	210 (+/-65)	40 (+/-22)	
Cooke City	52.6 (+/-4.8 years)	0 (+/-10)	23 (+/-15)	3 (+/-4)	
Gardiner	44.3 (+/-7.7 years)	29 (+/-31)	822 (+/-144)	110 (+/-44)	
Livingston	40.1 (+)-2.8 years)	578 (+/-108)	5,499 (+/-158)	1,219 (+/-187)	
Wilsall	56.6 (+/-17.6 years)	21 (+/-20)	76 (+/-28)	28 (+/-17)	

Source: "2009-2013 American Community Survey." U.S. Census Bureau. www.census.gov.



Largest Private Sector Employers 2014

Private Sector Employers	Number of Employees
Gallatin County	
Bozeman Health Deaconess Hospital	1000+
Oracle America	250-499
Walmart	250-499
Albertson's	100-249
Bridger Bowl	100-249
Community Food Co-Op	100-249
Costco	100-249
Federal Premium Ammunition	100-249
First Student	100-249
GranTree Inn	100-249
Kenyon Noble Lumber & Hardware	100-249
Korman Marketing Group	100-249
Martel Construction	100-249
McDonald's	100-249
Murdoch's Ranch & Home Supply	100-249
Ressler Motors	100-249
Rosauer's Super Markets	100-249
Simkins Hallin Lumber & Hardware	100-249
Town & Country Foods	100-249
Town Pump Convenience Stores	100-249
Zoot Enterprises	100-249
Park County	<u> </u>
Livingston HealthCare	250-499
Chico Hot Springs	100-249
Church Universal & Triumphant	100-249
PrintingForLess.com	100-249
Albertson's	50-99
Yellowstone Association	50-99
Montana's Rib & Chop House	50-99
R-Y Timber	50-99
The Murray Hotel	50-99
Town & Country Foods	50-99)

Source: Watson, Amy. Montana Department of Labor & Industry, Research & Analysis Bureau. mmw.ourfactsyourfuture.mt.gov.

2015 Montana Non-Profit Report



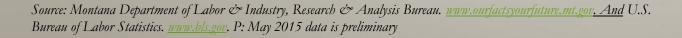
Economic Impact

County	Direct Impact	Indirect and Induced Impact	Total Impact	County	Direct Impact	Indirect and Induced Impact	Total Impact	
BEAVERHEAD	\$10,544,059	\$4,530,900	\$15,074,959	MCCONE	\$3,112,129	\$1,337,316	\$4,449,445	
BIG HORN	\$16,702,893	\$7,177,419	\$23,880,312	MEAGHER	\$4,996,761	\$2,147,164	\$7,143,925	
BLAINE	\$15,283,475	\$6,567,479	\$21,850,954	MINERAL	\$10,865,868	\$4,669,184	\$15,535,052	
BROADWATER	\$3,967,909	\$1,705,055	\$5,672,964	MISSOULA	\$517,123,689	\$222,213,806	\$739,337,495	
CARBON	\$17,072,256	\$7,336,138	\$24,408,394	MUSSELSHELL	\$13,072,421	\$5,617,365	\$18,689,786	
CARTER	\$3,208,470	\$1,378,715	\$4,587,185	PARK	\$50,338,048	\$21,630,820	\$71,968,868	
CASCADE	\$1,051,333,064	\$451,769,522	\$1,503,102,586	PETROLEUM	\$0	\$0	\$0	
CHOUTEAU	\$6,627,129	\$2,847,751	\$9,474,880	PHILLIPS	\$11,434,584	\$4,913,568	\$16,348,152	
CUSTER	\$18,159,194	\$7,803,208	\$25,962,402	PONDERA	\$17,674,143	\$7,594,776	\$25,268,919	
DANIELS	\$8,000,384	\$3,437,854	\$11,438,238	POWDER RIVER	\$463,284	\$199,078	\$ 662,362	
DAWSON	\$44,041,549	\$18,925,144	\$62,966,693	POWELL	\$12,216,062	\$5,249,378	\$17,465,440	
DEER LODGE	\$71,156,343	\$30,576,673	\$101,733,016	PRAIRIE	\$279,346	\$120,038	\$399,384	
FALLON	\$13,363,541	\$5,742,462	\$19,106,003	RAVALLI	\$72,717,774	\$31,247,637	\$103,965,411	
FERGUS	\$37,215,667	\$15,991,986	\$53,207,653	RICHLAND	\$59,046,145	\$25,372,796	\$84,418,931	
FLATHEAD	\$415,108,049	\$178,376,550	\$593,484,599	ROOSEVELT	\$44,906,515	\$19,296,829	\$64,203,344	
GALLATIN	\$353,148,693	\$151,751,925	\$504,900,618	ROSEBUD	\$18,301,329	\$7,864,285	\$26,165,614	
GARFIELD	\$34,125	\$14,664	\$48,789	SANDERS	\$21,729,635	\$9,337,466	\$31,067,101	
GLACIER	\$27,482,294	\$11,809,448	\$39,291,742	SHERIDAN	\$14,359,819	\$6,170,574	\$20,530,393	
GOLDEN VALLEY	\$0	\$0	\$0	SILVER BOW	\$88,499,392	\$38,029,174	\$126,528,566	
GRANITE	\$1,665,539	\$715,701	\$2,381,240	STILLWATER	\$9,248,389	\$3,974,136	\$13,222,525	
HILL	\$116,047,771	\$49,867,019	\$165,914,790	SWEET GRASS	\$910,029	\$391,050	\$1,301,079	
JEFFERSON	\$2,293,151	\$985,393	\$3,278,544	TETON	\$2,123,772	\$912,608	\$3,036,380	
JUDITH BASIN	\$22,137	\$9,513	\$31,650	TOOLE	\$4,125,528	\$1,772,785	\$5,898,313	
LAKE	\$94,146,602	\$40,455,843	\$134,602,445	TREASURE	\$0	\$0	\$0	
LEWIS & CLARK	\$476,929,728	\$204,942,014	\$681,871,742	VALLEY	\$36,373,354	\$15,630,035	\$52,003,389	
LIBERTY	\$7,424,796	\$3,190,517	\$10,615,313	WHEATLAND	\$5,917,407	\$2,542,776	\$8,460,183	
LINCOLN	\$46,494,602	\$19,979,248	\$66,473,850	WIBAUX	\$0	\$0	\$0	
MADISON	\$11,560,252	\$4,967,569	\$16,527,821	YELLOWSTONE	\$883,788,643	\$379,773,819	\$1,263,562,462	
				TOTAL	\$4,772,657,738	\$2,050,864,163	\$6,823,521,901	



County Unemployment Rate May 2015 (Non-seasonally adjusted)

Area	May 2014 Rate	May 2015 Rate ^P	Change	May 2015 Rank	
Montana	4.2	3.4	-0.8	n/a	
Sheridan County	2.3	1.5	-0.8	1	
Yellowstone County	3.3	2.6	-0.7	13 Tied	
Lewis & Clark County	3.3	2.7	-0.6	17 Tied	
Gallatin County	3.6	2.8	-0.8	20 Tied	
Missoula County	3.9	3.1	-0.8	27	
Madison County	5.0	3.3	-1.7	29	
Silver Bow County	4.5	3.4	-1.1	33 Tied	
Park County	5.0	3.9	-1.1	41 Tied	
Flathead County	5.8	4.7	-1.1	49	
Glacier County	9.5	8.0	-1.5	56	





Bozeman <u>Area</u> - Sample Only Bond Issues



• 2003 \$4 M City Library

• 2005 \$55 M High school expansion

• 2005–2006 \$1.3, 3 M Road SIDs

• 2010–2013 \$44 M Sewer / Water

• 2012 \$2 M Airport

• 2014 \$15 M Trails and Parks (BZN)

Multi-yr. Bozeman Schools: \$3.2 M,10, 5.7, 17.5, 16.3, 21.5
 pending

This is a *Sample* only \$ 177 M in bond issues

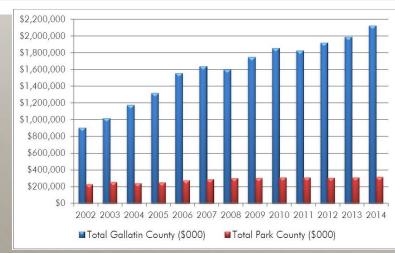


Deposit Market Share Report

Deposits as of: June 30, 2015 Sorted By: Market Share

Bank Deposits - Trends

Selected Market						June 30, 2015						
State:	County:	City:	Zip Code:			l	Outside of			Inside of		
MONTANA	GALLATIN	BOZEMAN	<u> </u>	ALL				Market		Market		
Institution Name			CERT	State (Hqtrd)	Bank Class	State/ Federal Charter	No. of Offices	Deposits (\$000)	No. of Offices	Deposits (\$000)	Market Share	
			1520	MT	NM	State	Offices	199,701	Offices		21.71%	
First Security Bank							3			403,103		
First Interstate Bank			1105	MT	SM	State	77	6,510,276	- 4	294,336	15.85%	
Wells Fargo Bank, Nati	onal Association		3511	SD	N	Federal	6,230	1,086,032,588	2	259,412	13.97%	
U.S. Bank National Ass	ociation		6548	ОН	N	Federal	3,219	279,334,934	2	215,099	11.58%	
Glacier Bank			30788	MT	NM	State	125	6,396,508	3	195,099	10.51%	
Stockman Bank of Mon	tana		16191	MT	NM	State	34	2,010,841	2	147,693	7.95%	
American Bank			20311	MT	SM	State	4	153,588	2	118,948	6.41%	
Opportunity Bank of Mo	ntana		30182	MT	SM	State	11	370,684	2	96,024	5.17%	
Bank of Bozeman			57952	MT	NM	State	0	0	1	55,553	2.99%	
Rocky Mountain Bank			20310	MT	NM	State	8	378,037	1	39,609	2.13%	
The Yellowstone Bank			1978	MT	SM	State	8	490,750	1	11,140	0.60%	
Manhattan Bank	·		11823	MT	NM	State	3	126,208	1	10,981	0.59%	
First Montana Bank, Inc			363	MT	SM	State	8	219,170	1	10,076	0.54%	
Number of Institutions in the Market: 13					TOTALS	9,733	1,382,223,285	25	1,857,073	100.00		



\$1.681 B (2014)

Up \$1.857 B June 2015

In Market Deposits

Source: Federal Deposit Insurance Corporation (FDIC). www.fdic.gov.





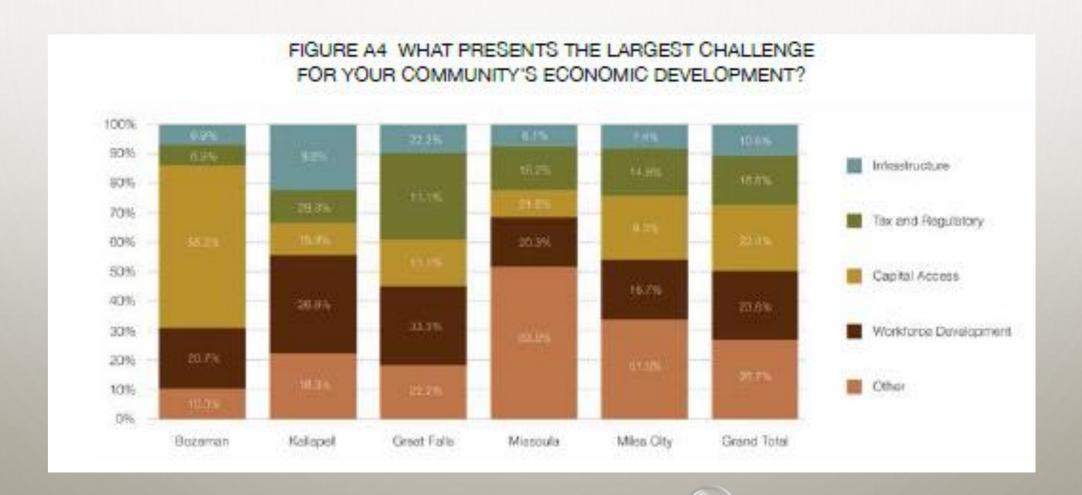




Source: "Cost of Living Index, Vol. 48, No. 2, Data for Third Quarter 2015." C2ER. Published October 2015. www.c2er.org.

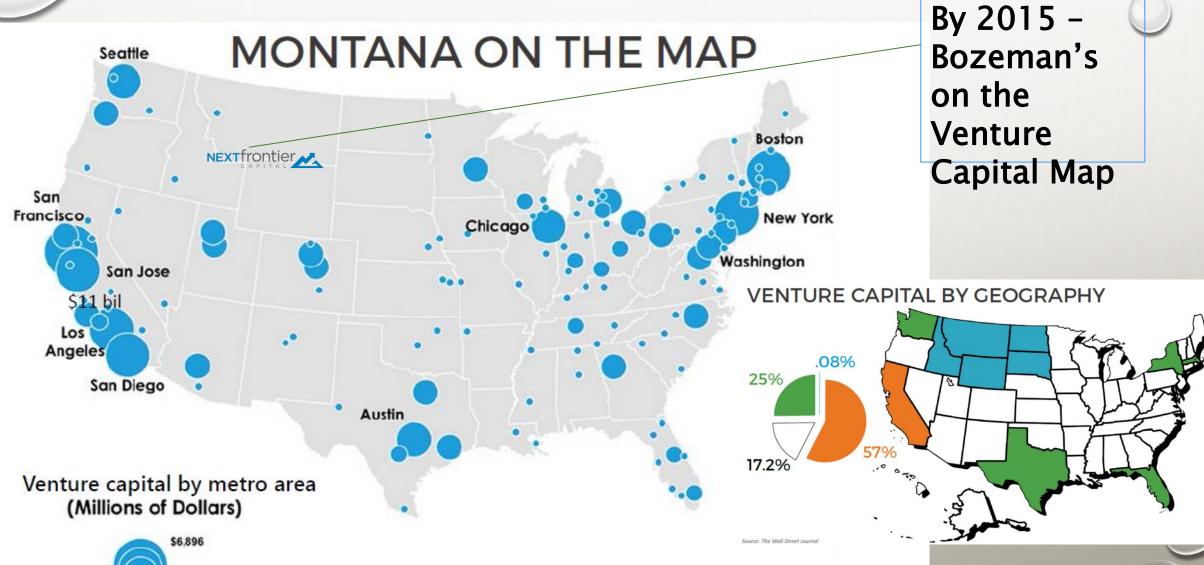
Note: The Cost of Living Index categories are weighted based on the 2013 U.S. Consumer Expenditure Survey from the Bureau of Labor Statistics to compile the composite score.

Prosperc LOCAL NEEDS ASSESSMENT - 2014



Source: Main Street Montana Project, 2014





Source: Martin Prosperity Institute - June 2013



Regional Highlights, sample

- New Construction at MSU (multiple projects)
- Bozeman Health Campus New Construction
- Simms Fishing Products Expansion
- New Livingston Hospital, \$43 M
- New Expansions in MT Photonics Industry
- Cannery District Redevelopment (and Elixiter Biz Exp
- Gardiner Gateway Project w/YNP ~ \$20M
- Downtown Bozeman New Construction, (multiple property)
- Oracle Data-Center Announcement
- MSU Innovation Campus
- Bozeman Fiber-Optic Network





PROSPERA BUSINESS NETWORK



Start-Ups & Business Expansions

More than 90% of our clients are local or existing businesses

Revolving Loan Funds

\$1.2M at work w/ active business loans

Leadership

Even siness trainings and leadership mentoring

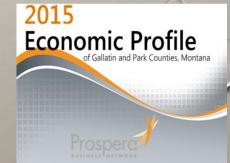


Grants for Businesses and Communities

 Adding 67 new jobs w/ grant program, and assisting with several business expansions.

Technical Assistance & Research

 Professional referrals to expertise key to business success







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