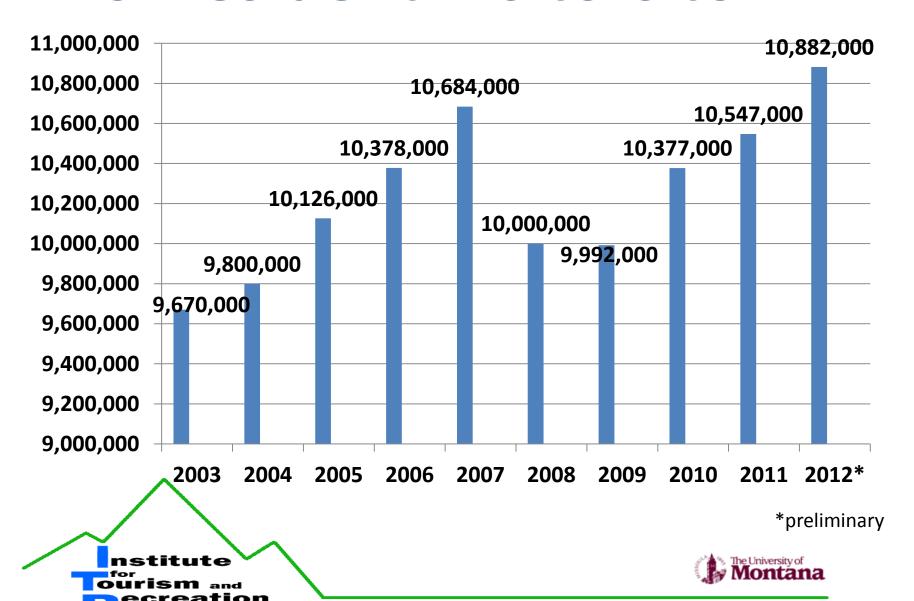


Nonresident Visitors to MT



Yearly Resident Travel

- 15.4 million person- trips (> 50 miles from home)
- Residents spent \$833 million on pleasure trips
- \$1.03 billion in combined economic activity
- \$85/day trip; \$208/overnight trip

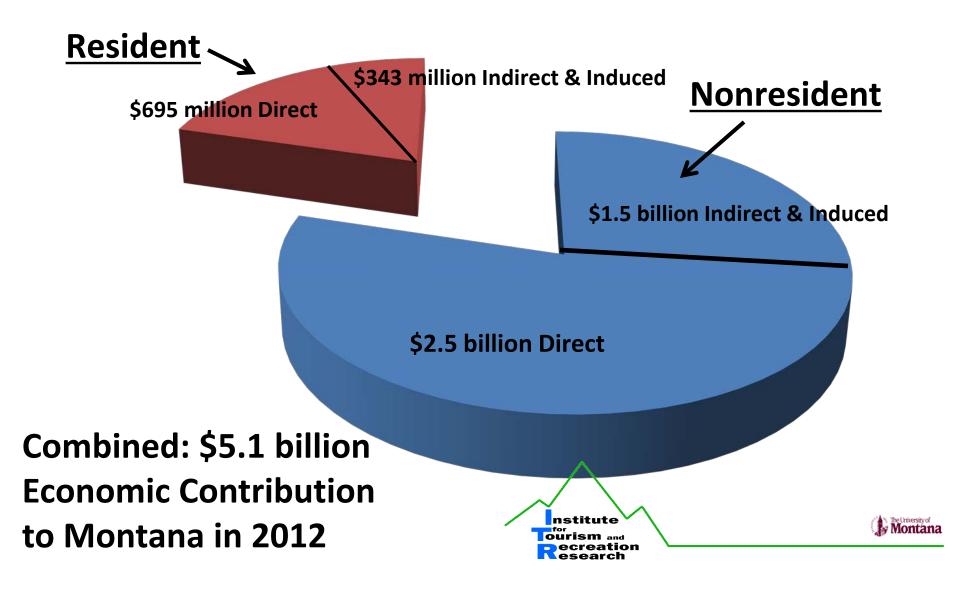








Preliminary Economic Contribution of Travel: Nonresident & Resident



Nonresident travel supports 42,860 jobs

Resident travel supports 11,830 jobs

54,690 jobs



People choose to live/work in Montana because...

Looking for a town with no traffic report, clean air, simple life, and kind people....

It wasn't the job at first but the lifestyle. As I grew with the business and eventually became a partner, the job came more into play, but then so did the lifestyle.

A summer job in Yellowstone brought me here, then I fell in love with Montana. I transferred to a Montana college and tourism marketing became my career.

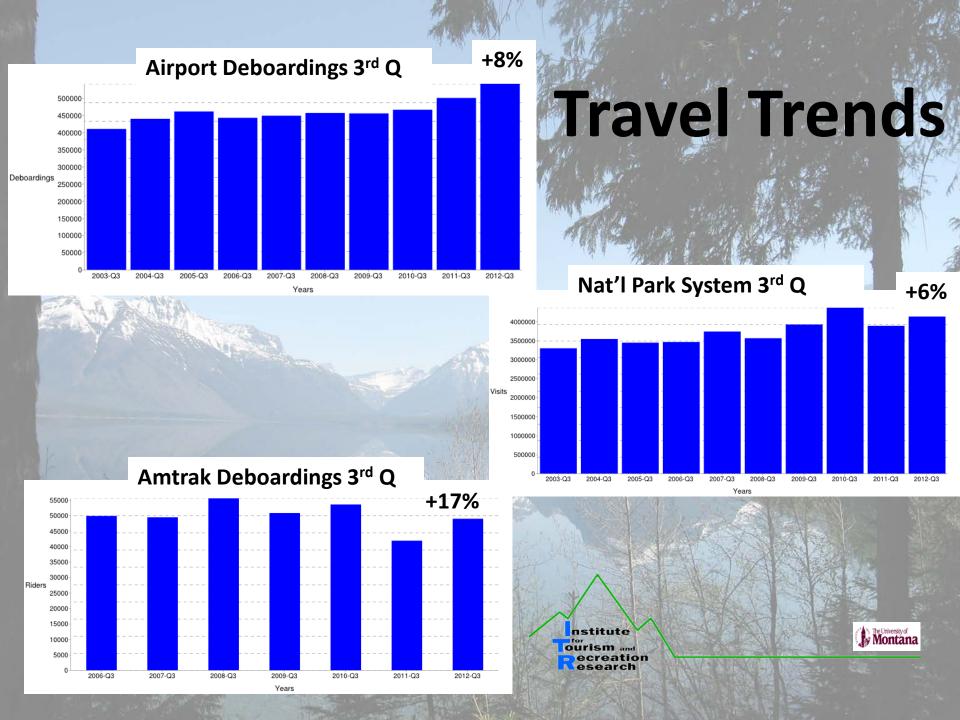
The vast open space, quality of air and water.

My wife and I thought it was a good combination of our favorite places in the world, there was plenty of business opportunity and a great place to raise a family.

I love to fly fish!

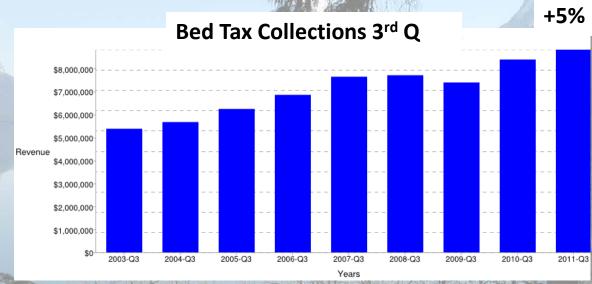








Travel Trends







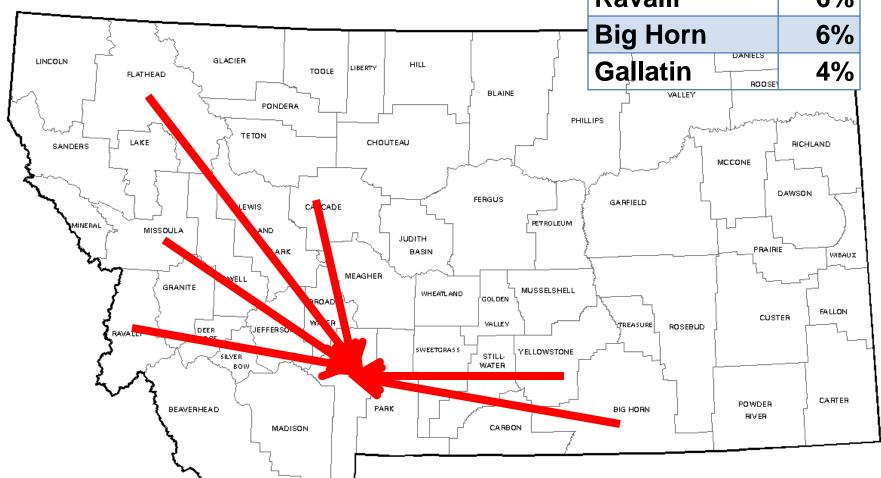


57% of nonresidents who spent a night in Bozeman came from these 10 states and Alberta (2012, Q1-3).

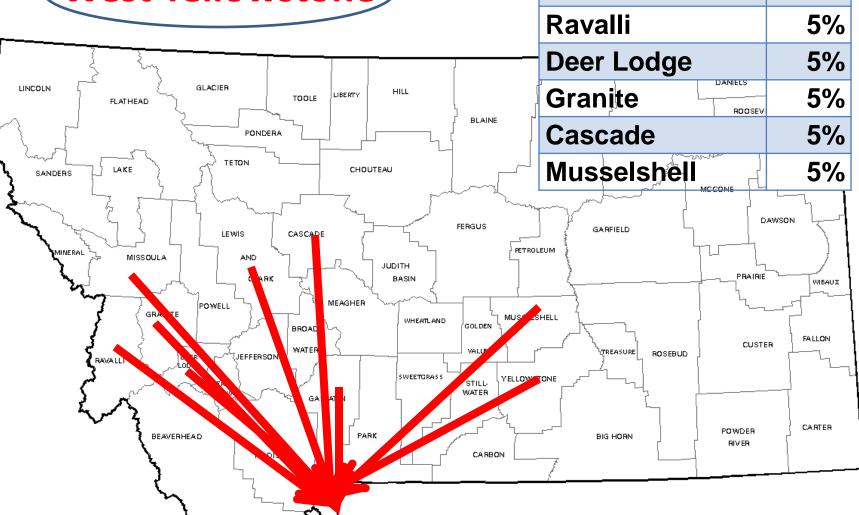


Where residents are from who stay overnight in Bozeman





Where residents are from who stay overnight in West Yellowstone



Yellowstone

Lewis and Clark

Gallatin

Missoula

21%

16%

8%

6%

2013 Outlook

- Consumer confidence improving
- US Travel spending at record level (\$846.7 billion in 2012 vs \$545 billion in 2002).
- Overseas travel to US setting new records (29.2 million in 2012; 19.1 million in 2001)
- Hotel room demand is at an all time high (+3%)
- Restaurant industry on the incline (+3.5%)
- Gas prices on the way down (for now)
- 2% increase in nonresident travelers to MT
- 4% increase in traveler spending in MT



THANK YOU!



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